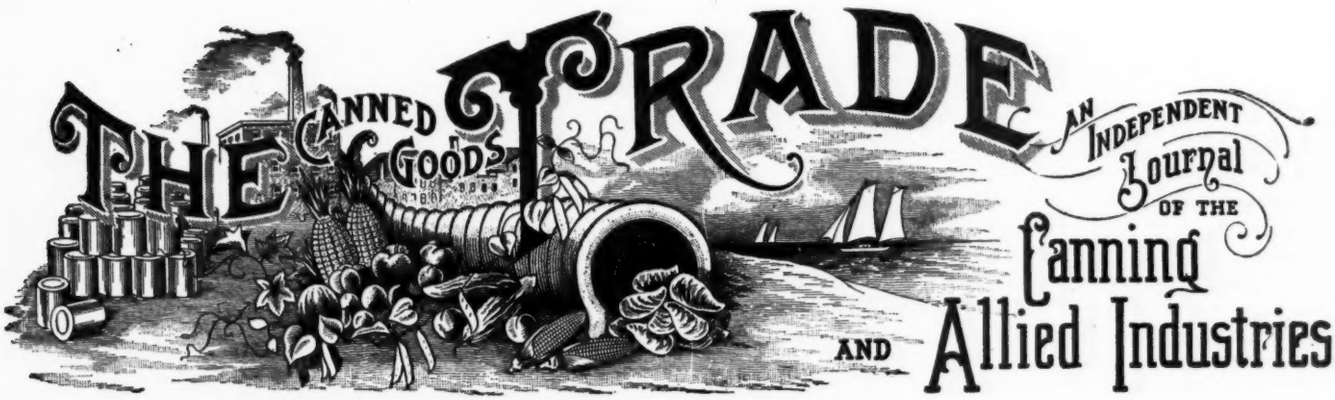
STANDARD OIL CO'S **TIN CAN OIL** is used by 95 per cent. of the CANNING TRADE. Why? Because it is best and cheapest, and is for sale everywhere by Tank Wagon, in Barrels or Iron Drums.

Address Nearest Tank Station or BALTIMORE, MD.



BALTIMORE, FRIDAY, MAY 11, 1906.

The BEST QUALITY DELIVERY CANS

American Can Company.

SOUTHERN DIVISION

BOSTON & HUDSON STREETS.

C. & P. Telephones Mt. Vernon 3620, 3621, 3622.
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BALTIMORE

Quick Shipments. Best Goods.

Weekly Review

Of the Canned Goods Situation. Market Reports.
Conditions and Changes. Outlook.

We have had a variation in our spring weather during the past week. The balmy atmosphere in general disappeared; rain followed by cold winds have made things rather disagreeable, and there have been hints of possible injury to fruit trees in the reports from different sections. We have heard of snow flurries and frost from different parts of the Chesapeake region, off to the western Maryland mountains, and as far south as the lower parts of Tennessee and North Carolina. But there are no reports that can be credited showing injury to the fruit crops from this latest visitation. From almost all sections continued excellent reports of fruit prospects are arriving. The eastern Texas peach crop is probably the only exception. Already it is reported there that peach droppings are very severe, and whilst the growers and agents are doing their best to influence the market in their favor, even they themselves are contradicting each other as to prospects. The general truth is that Eastern Texas has been overdone in the past few years in the planting of peach orchards, by people who do not give the proper care and who do not have the proper knowledge to secure the best results. These conditions will in all probability result in Texas fruit growers giving some attention to other caops of fruits, which will in time, at no very distant day, bring Texas more into conflict with California as a fruit grower. The latter State is recovering rapidly from the effect of the quake, which however has affected the rural sections less than the Cities.

At present writing it appears that the principle effect of the earthquake upon the California canneries will be felt in the probable insufficiency of a supply of cans for the usual output; and that California will to a large extent be debarred from filling her usual orders because of this fact.

Business in general throughout the country appears to be in a healthy condition. The overhanging strikes which we apprehended more especially in coal, have been or are being adjusted. In most manufacturing or producing lines large bodies of men are getting back to work, and the general basis of the wage scale will go back to that of last summer. Thus with productive

enterprises in good form, with strikes settled, peace general among all the nations, and crops making a good showing, there appears to be but one element of danger in the atmosphere, and that is the financial one. There have been considerable fluctuations in general stocks in New York especially; there have been some bank failures in Pennsylvania, the San Francisco fire and earthquake were a cause of fear to the financial world; but the innate confidence of the people, the vast arrivals of gold from Europe, and the quick settlement of insurance in San Francisco have all tended to restore confidence in the financial market and the country appears to be steadily bracing itself for an active, producing summer. So much for the general outlook.

In canned goods matters, the situation is almost equally encouraging. The packing season actually opened during the present week; the first arrivals of pineapples came to hand and were gathered up by the packers who began canning them on last Monday, breaking prices for new goods in consequence. The change in value, however, is very little; naturally they are very slightly lower on some of the lines, the depressions being mainly confined to the cheaper qualities or grades.

Strawberries have been coming freely to market and the packers will begin handling them next week. There are complaints in this locality of bad service of the Pennsylvania Railroad on its fruit expressage, causing the loss of large quantities of strawberries. These conditions make a great variation in the prices of box strawberries; goods that are getting too soft from keeping are selling at 5c per box, whilst stock that is in excellent condition for handling by packers is bringing from 10c to 15c per box, a discrepency that is too great for the season. Much other southern truck is coming to market.

String beans are beginning to arrive in large quantities; the packing houses will very soon be quite busy despite the fact that peas are much behind.

Corn prospects in general are improving, especially in the wholesale market and this staple is rapidly getting upon its feet again, but it will be sometime before it recovers from the lesson it has learned during the past year.

Tomatoes still hold the lime light in the whole situation, and are the cause of more consideration than any other article on the list. Virtually the Syndicate's price stands at $1.15 at Baltimore to $1.25 at Chicago; but well known brokers declare they are in a position to supply all orders that come to hand in any quantities at $1.12½, and we know this to be a fact that is beyond dispute. The question, therefore, that most brokers are studying is "Can the Syndicate hold its price up until they dispose of all their holdings? And even if it does will their effort to get control of the 1906 pack be successful?"

The market is completely divided on these subjects. There is a large following who believe that the 1905 Syndicate are coming out satisfactorily in their efforts; but their is an equally large following who doubt if they can get and keep control of the present season. The Syndicate, however, is in this good position: that it is backed by the desires and faith of the packers themselves, and although it is known that some of the largest tomato packers in the United States are taking future orders in large amounts below the ordinary prevailing market price, still it is thought that the majority of packers, approving of the Syndicate's methods will lend enough assistance to their efforts, to make them successful in putting the 1906 pack into the same position that the 1905 was.

But the jobber has to be reckoned with, and the majority of jobbers apparently have made up their minds that they will no bolster the present efforts. The report, therefore, is very nearly general that jobbers are only buying small amounts from hand to mouth, for immediate needs; and are actually discouraging retailers in purchasing amounts of tomatoes, and that they are putting their best customers off with five to ten cases instead of trying to sell them a hundred or a thousand. This

A GOOD THING TO DO

If you are not already using KNAPP LABELERS and BOXERS it would be a good thing to get posted regarding these labor-saving propositions. Now is a good time. Possibly you may have some goods to label; if so let us send you a KNAPP OUTFIT on trial. We make a special Labeler for canners for use by hand, which we offer at a considerable lower price than our Power Machine. We have sold a good many of them the past season, and users are highly pleased. Each Labeler and Boxer fully guaranteed. Write us for prices, : : : : :

THE FRED. H. KNAPP CO.
41 RIVER STREET, CHICAGO

BERGER, CARTER CO., SAN FRANCISCO, CAL.
PACIFIC COAST DEALERS

shows the market is affected by the two powers—the jobbing element being strict bears in the situation, and the packers backing the speculative element to sustain the price. The brokers as a body generally are divided between the two, admitting that they make more money off higher prices, but they miss their customers and heavy orders from the other parties; and there is even a considerable expression of opinion, that the consumptive demand for tomatoes will be considerably affected by this opposition of the wholesalers to a control of the market by the Syndicate. Naturally all depends upon the crop that will come to hand, and we will probably have to wait until September before we can definitely say whether tomatoes will continue in the control of the forces governing them at present.

Peach quotations show the effect of the peach crop reports on the market. In common stock there is a slight decline in pie peaches, whilst there is a tendency to a slight advance on superior quality. The belief that California will not get up her usual pack this year, mainly from lack of cans, improves the value of Eastern high quality peaches, whilst the general knowledge that we are likely to have an extraordinary peach crop everywhere tends to depress the value of pie stock and common peaches. It may be said the packers of Eastern high quality stock will get a chance this year that they have not had for a long time and are not likely to have again for a long time.

It is notable that there is no change to report in the quotations on tin cans. Tin plates remain as previously quoted, but pig tin has taken another extraordinary jump. It begins to look as if there was an effort being made to drive the white metal up to the price of silver. Our figures for pig tin this week are 44 to 44.50, as compared to 40.25 to 40.50 last week. And this latter advance is based upon actual advances in the London market, the prices there being almost as high as in the American market, and showing a confident control of the source of the output from the Straits and Malacca. Pig lead is again quiet.

NEW YORK MARKET.

NEW YORK, May 9.—More details have been received regarding the injury to the canned goods trade in the San Francisco disaster and the actual conditions are seen to be about evenly divided. Some warehouses and their contents supposed to have been destroyed are intact, while others are entirely gone. The principal loss is in the destruction of the supply of cans which had been made through the writer. It will be difficult to replace this loss in time for this season's pack. Business in this market has been seriously handicapped since the fire, but is getting into shape again and will, if it is expected, be in reasonably good condition shortly.

Salmon.—More orders have been booked for the spring pack of Chinook Salmon than at the corresponding date last year, but notwithstanding this fact the demand continues. Jobbers in numerous instances are endeavoring to obtain increased quantities, but so far without success. It is asserted by representatives of many packers in this market that the estimated output of many of them has been entirely sold up and they refuse to accept any more orders, even conditionally. In some instances agents refuse to accept further orders, while in others they accept them conditionally and explain that it will probably be useless to forward them to the Coast under present circumstances. Fishing on the Columbia river continues poor and there is no prospect of improvement in the catch. Spot Columbia river one-pound flats are scarce and wanted and few halves are offered. The spot Alaska salmon market is quiet, though there would be considerable business done at $1.05, if the principal holders would release blocks of 2,500 to 5,000 cases. All cheaper grades are firmly held on very light supplies, but demand for them is light. Mail advices say that the entire stocks in warehouses in San Francisco and in the hands of wholesale grocers were destroyed. The quantity is not stated, but will probably go over 200,000 cases.

Sardines.—Offerings of new pack fish are made at $2.50 per case f. o. b. Eastport for quarter-oils. The run of fish is light and according to reports received from Maine the pack is very light so far. Business is extremely light, being limited to actual requirements.

Tomatoes.—Buying is and has been relatively light and the tone of the market has been somewhat weak owing to offerings

"AMALIE BRAND"

SOLDERING FLUX — STRAWBERRY COLOR

APPLE BLEACH — TOMATO COLOR

The ENORMOUS SALE of the above Products, pronounces them the best on the market.

GERMAN AMERICAN CHEMICAL WORKS

L. Sonneborn Sons

NEW YORK, BALTIMORE, PHILADELPHIA, BOSTON,

ST. LOUIS, NORFOLK, OIL CITY, PA.

NEWARK, N. J. PETROLIA, PA.

of small outside lots at a concession from syndicate quotations of $1.15 f. o. b. for full standard Maryland 3s. In instances these offerings have been made at $1.12½c regular and $1.10 net. It cannot be learned that any important transactions have been made at these figures, but the influence of these offerings has been somewhat demoralizing and have influenced the trade to some extent. Futures are as dull as spot goods at 75c to 80c f. o. b. depending upon packer and brand.

Corn.—A good demand is reported for spot goods at 57½c for desirable Wester goods. Not much interest is shown in Maine, New York State or Southern goods. No sales of futures were reported.

Peas.—Some demand is noted for peas, though business is restricted by the small supply of desirable stock at prices within buyers' limits.

Asparagus.—The new prices made necessary by the fact that all packing must be done in round cans, owing to the total destruction of the square ones, are 10 per cent higher on the large sizes and 10 per cent lower on the 1-pounds. Spot stocks are about exhausted and prices are held firmly up to outside quotations.

Fruits.—There is a brisk jobbing demand for all varieties of California fruits, but few holders have any to spare and all business is largely on the retail order.

Apples.—Gallons are scarce with $3.40 quoted inside on New York State pack and $3.50 the usual asking price.

HUDSON.

The California Canneries Co., To Rebuild.

Isador Jacobs, president of the California Canneries Company, closed a twenty years' lease May 2nd, on a block of land at Eighteenth and Indiana streets with the Santa Fe Railway Company, San Francisco.

Construction of a cannery building 200 by 200 feet will be commenced at once, and will be completed in time for the canning season in thirty days, when employment will be given to more than 600 women and girls and 150 men. The company will at once have 350,000 feet of lumber on the ground for the erection of the cannery, which will be the largest ever built here. It will have a capacity of 300,000 cases or 8,000,000 cans of fruit a year.

Mr. Jacobs says that it is the intention of his concern to afford employment to a large number of people in order to make them self-supporting, which is a crying need under the present conditions.

The company has secured track privileges from the Santa Fe, Western Pacific and Southern Pacific companies to handle the fruit shipped here and to transport the output from the factory.

The California Canneries Company will at once make application to the Harbor Commissioners for the extention of the belt road across Market street into the property just leased. The belt line would be used between 1 and 6 a. m., so as not to hinder other traffic. This is deemed advisable in view of the fact that the Santa Fe Company has forty blocks of land in the vicinity of the proposed new cannery which it will lease for factory and manufacturing purposes.

LABELING AT 75 CENTS PER 1000 CANS

We offer a new device for applying a neat attractive label directly on the can at a cost, complete, (including label and work) not exceeding 75c per 1000 cans. Can label bottles or glass jars as well. - -

New Idea *New Effect* *The Latest*

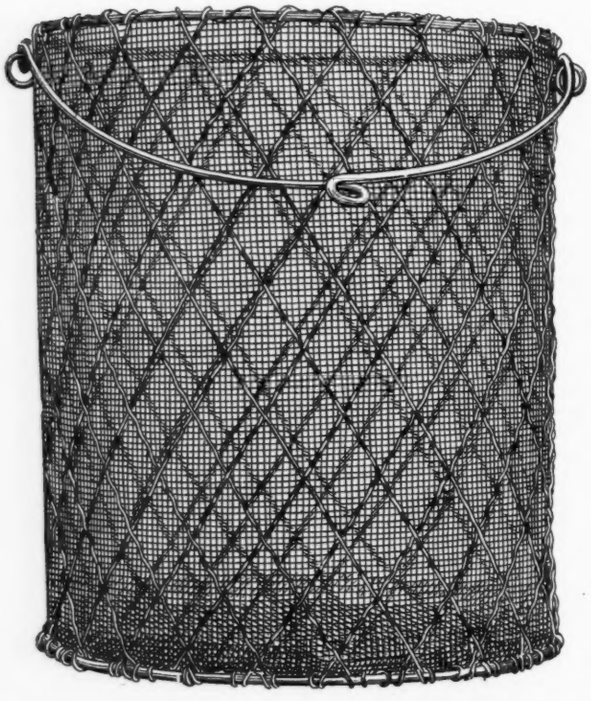
Of particular value and interest to packers of glass goods, or small canners. Write for full particulars and samples.

THE MAC–BOSTON COMPANY

416 Waverly Avenue

BALTIMORE - - - - - - - MARYLAND

CANNERS!



GALVANIZED WIRE PEA BLANCHING BASKETS.

We also manufacture Perforated Galvanized Iron Pea Blanching Buckets, any size.

ATTENTION!

THE MAN TOO BUSY TO READ THIS AD. PAYS A BIG AMOUNT OF MONEY FOR A LITTLE BIT OF TIME.

Before placing your orders for Canning Machinery and Supplies, write us for prices.

IN STOCK

STEVENS' FOOT TOMATO FILLER AND KING POWER TOMATO FILLERS, PROCESS CRATES, TOMATO SCALDERS, CAPPING MACHINES, LABELING MACHINES, CRANES, JACKET KETTLES, GAS FIREPOTS, GASOLINE FIREPOTS, PULP MACINES, THERMOMERS, GUAGES.

Sales Agents, *HAMMOND LABELER.*

A. K. ROBINS & CO.

S. M. SINDALL.

726 E. PRATT STREET,

Write for Catalogue. *Baltimore, Md.*

VIRGINIA - CAN - COMPANY

Buchanan - - - - - - - - Virginia

Recent advances in the price of tin plate, and the solder metals, pig tin and pig lead, have increased the cost of manufacturing tin cans.

That there has not been an advance in the price of cans is one of the remarkable features of the business this year.

The advance will likely come early in the packing season, almost certainly if the crops being planted prove promising.

Packers who have not yet made their contract should order now. Further delay is dangerous.

Write us for prices on cans for delivery in May and June.

We furnish with our cans, Solder Applied Caps, made by us. These caps are superior to any other on the market. Send for prices and samples.

VIRGINIA - CAN - COMPANY

Buchanan - - - - - - - - - - Virginia

Jobbers' Views

Conditions as Observed by Leading Grocer Journals of Various Sections and Their Comments.

New York.

Tomatoes are neglected and the market is sagging; second hands have sold standard 3s at $1.15 to $1 17½ delivered here. Futures are quoted at 75c to 80c f. o. b. for No. 3 Maryland standards. Corn has sold more freely in the East and desirable grades are held with considerable firmness. Cheap corn will be carried over to next season in considerable quantities, according to present appearances. Peas are selling fairly at full values. Beans are quiet. Asparagus sells well, the doubtful outlook at the Coast helping spot sales here. As with California fruits the Coast asparagus will probably cost more than was expected, because of the difficulty of getting cans and labels, the same requiring to be sent from the East in some cases. Canned fruits are quiet. Canned salmon is looked upon as good property and red Alaska salmon is very firm, in less than carloads being held at $1.05, while round lots are quoted at $1.07½, the reverse of the usual rule. The business in Columbia salmon of 1906 pack has been good, but there are reports that concessions have been made by some of the smaller canners, in some cases equivalent to 5 per cent discount from the opening prices of $1.50 for tall, $1.60 for flat and $1.00 for half cans f. o. b. the Coast. This, however, is denied and the good tone of the market gives color to the denial. All of the salmon in San Francisco is reported destroyed.—*Merchants' Review.*

Philadelphia.

Tomatoes remain unchanged at the last quotation. The demand is light. In another column appears a statement regarding the tomato syndicate, which will be read with much interest, particularly that portion which announces an advance of 7½c per week for some time to come. Future tomatoes are selling very fairly. Some little corn is selling on spot, probably on a slightly better basis. Future corn is in some demand also. Peas are dull and unchanged. Nothing new has occured in peaches, except that some packers have thrown out prices on futures of $1.15 to $1.20 on seconds yellows. The normal price is about 85c to 90c, and the present spot price, which was made very high by last year's short pack, is about $1.20. Very few peaches are wanted. Apples are unchanged. Some of the New York State packers are getting out stock. No change has occured in the California line and the Baltimore line is also unchanged.—*Grocery World.*

Chicago.

The tomato market is firmer, as demand has increased and the syndicate which controls the spot supply has announced in a circular positively that it will not make any lower prices than those ruling. If it is firm in this intention merchants have nothing to gain, so it would seem, by delaying to purchase for their needs. Corn is being eaten in large quantities and retailers are buying quite liberally to care for their trade. Peas are very firm and in fairly good demand. All kinds of canned fruits are firmer. It is too early, however, to say what will be the full effect of the San Francisco disaster on the coming pack, though it will undoubtedly shorten it to some extent. The apricot pack will be short anyway, owing to heavy crop damage. Canned pie stock is in large demand, and everything in this line, from apples to peaches and berries, is firm on account of scarcity. Cove oysters are increasing in demand now that the season for fresh oysters has ended. Sardines are steady and selling well. Canned lobsters and shrimp are both firm, with very small stocks. Salmon is firmer, with demand increasing.—*Grocers' Criterion.*

Montreal, Can.

There is a good steady consumptive demand for all canned goods, with no call for any line in particular. Tomatoes have advanced ten cents and now command $1.30 per dozen. Gallons have not changed. At this price there is a steady call for them. Higher figures are anticipated before the arrival of the new stock. From present indications the price of B. C. salmon will be very much advanced over last year's figures. Although a little early to speak of probable prices, it may be stated that it is very likely that grocers will have to pay from $1.70 to $1.75 per dozen for their new salmon. This is placing the price at a very reasonable figure. This has been an off year with the people on the coast and they have been compelled to advance the price fifty cents so far. What the ultimate price will be is yet to be seen.

Toronto, Can.

The pressure on tomatoes is still upward, but the ordinary quotation is still $1.30. Some firms will sell a single case at $1.25 to an old customer, but five-case lots would be $1.30. Some goods are going out at $1.35 and there is a feeling that before long that will be the lowest. Corn, too, is firmer. For fancy brands as high as $1.15 is being asked. These goods began the season at 95c and most of the houses are still selling at that. On

WIRE BAR SEGMENT

SOLDER

Having secured greatly enlarged quarters we are now equipping them with the latest improved machinery, so that we will be able to take care of this year's orders for Solder in an even better manner than before and

OF AN IMPROVED QUALITY.

PIG TIN
PIG LEAD
BAR TIN
ANTIMONY
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New Factory, PRESIDENT AND STILES STS.

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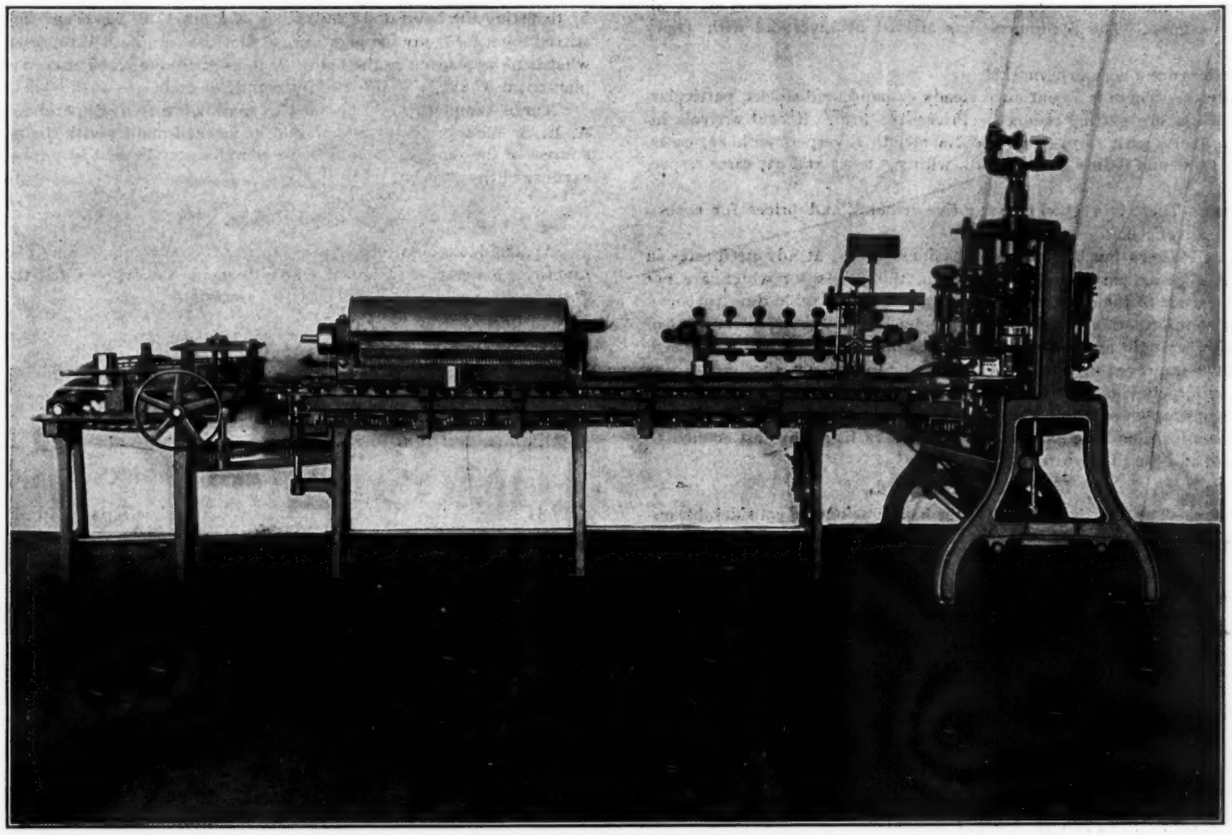
AYARS

Universal Continuous Capper.



Will cap any size can from a No. 3 tall to a No. 1 flat.

Send for Circular and full Information.

MANUFACTURED ONLY BY

AYARS MACHINE COMPANY,

SALEM, NEW JERSEY.

BROWN, BOGGS CO., LTD., HAMILTON, ONT., Sole Agents for Canada.

other kinds of corn prices have not changed. Other lines also remain at previous quotations. Canned pineapples are selling very freely.—*Canadian Grocer.*

London, England.

Salmon.—Cables have been received from San Francisco stating that about one-half of the 150,000 cases Alaska, to which reference was made in last Saturday's GROCERS' GAZETTE, have been placed on board ship, but an embargo has been placed on them by the authorities. There is a report that this embargo has been removed, but it is not confirmed. The remaining half of the 150,000 cases, as well as considerable quantities which were stored in San Francisco for the Eastern States, have, it is stated, been either destroyed or requisitioned by the Government. A large quantity of material has also been destroyed. The prices which have been ruling for Alaska in the States and this country had so increased the consumption that stocks were being gradually worked off, and the destruction of the supplies and materials at San Francisco has further strengthened the market, with the result that prices have advanced 1s. to 1s. 3d. There is little change to note in British Columbia, but there is a good demand from the country for all kinds of salmon. The Sardomene has arrived at Liverpool with 42,005 cases.

Lobsters are a very firm market.

Sardines.—There is a continued steady demand, and stocks, particularly of quarters, are getting reduced. Prices are firm. Recent arrivals include the Iberia with 1,979 cases, the Navarre to Liverpool with 827 cases, and the Tasso and Salmo both to Hull, with 747 cases and 937 cases respectively.

Meats.—There is a good consumptive demand, and prices for corned beef have advanced.

Fruits.—There has been a heavy business doing at advanced rates in Californian fruits, particularly in apricots, the prices for which are not likely to recede to their former level for some considerable time to come. There is no information of a definite character to hand yet of the amount of destruction wrought amongst fruit canneries and stores in San Francisco. Pines have improved in value, and this is due to the fact that Americans have been largely coming into the market, presumably because of the destruction of supplies of fruit in San Francisco. The Port Stanley has brought 36,631 cases fruit, and the Sardomene 45,847 cases fruit, the last named to Liverpool; and the St. Bede 2,867 cases pines.

Liverpool, England.

Salmon.—The San Francisco disaster has occasioned a considerable enquiry for all kinds, particularly for Alaska, and prices have advanced from 1s. to 2s. per case. Best continues very firm, with a good country enquiry for all kinds.

Sardines.—There has been more demand.

Fruits.—These have been a big factor in the canned goods business during the week. Apricots have advanced about 6d. per dozen; peaches about the same amount; and pears have been very steady, with a good enquiry. Pineapples have been in more demand, and they are sympathising with the advance in Californian fruits.—*Grocers' Gazette.*

What is the Condition of your Seed Corn?

The Experiment Station wishes to know the actual condition of the seed corn that is being planted in Ohio this spring. In order to secure this knowledge it is desired that every farmer, who is interested in this matter, send in a sample of his corn that the Station may examine it and test it for germination. One hundred grains will be sufficient for this study and test. These should not be specially selected, but, on the contrary, should be taken by thrusting the hand down into a bag of grain that has been shelled and stirred together ready for planting, so that the sample will represent fairly what is to be planted in the field. If more than one kind of corn is being planted, it would be well to send a sample of each.

These samples should be send by mail, addressed, Experimentalist O. A. E. S. Wooster, Ohio, and should be marked plainly with the name and address of the sender. Ten or more samples may be sent by express at the expense of the Station.

Florida.

Apalachicola, Fla., has an organized Oysterman's Union, a branch of American Federation of Labor, whose demands have prevented the operation of oyster packers for the past two seasons.

FOR SALE AT APALACHICOLA, FLA.

Oyster packing plant several years in operation. For terms, particulars and reasons for selling, address owners,

Ruge Brothers Canning Co.

4-27-tf Apalachicola, Fla.

MORRAL BROTHERS

MANUFACTURERS OF

The Morral Green Corn Cutter

The Morral Corn Cooker-Filler

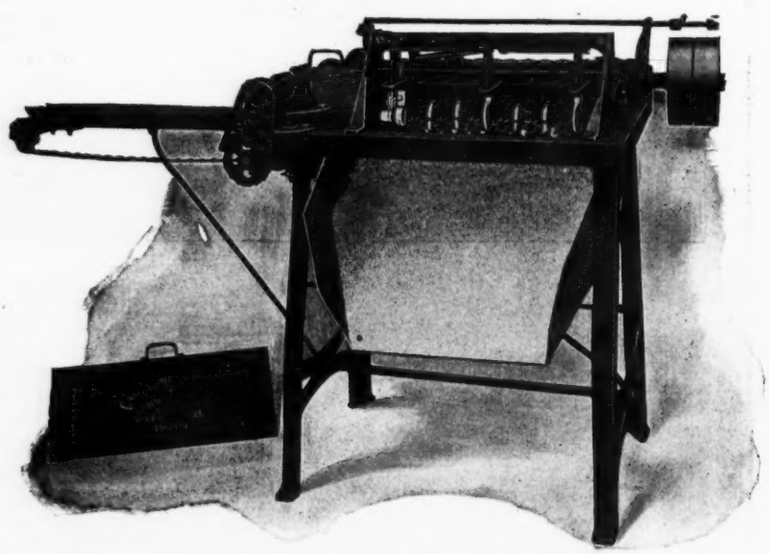
The Morral Can Wiping Machine

The Morral Capping Machine

The Morral Tomato Scalder

The Morral Labeling Machine

And other Canning Machinery.



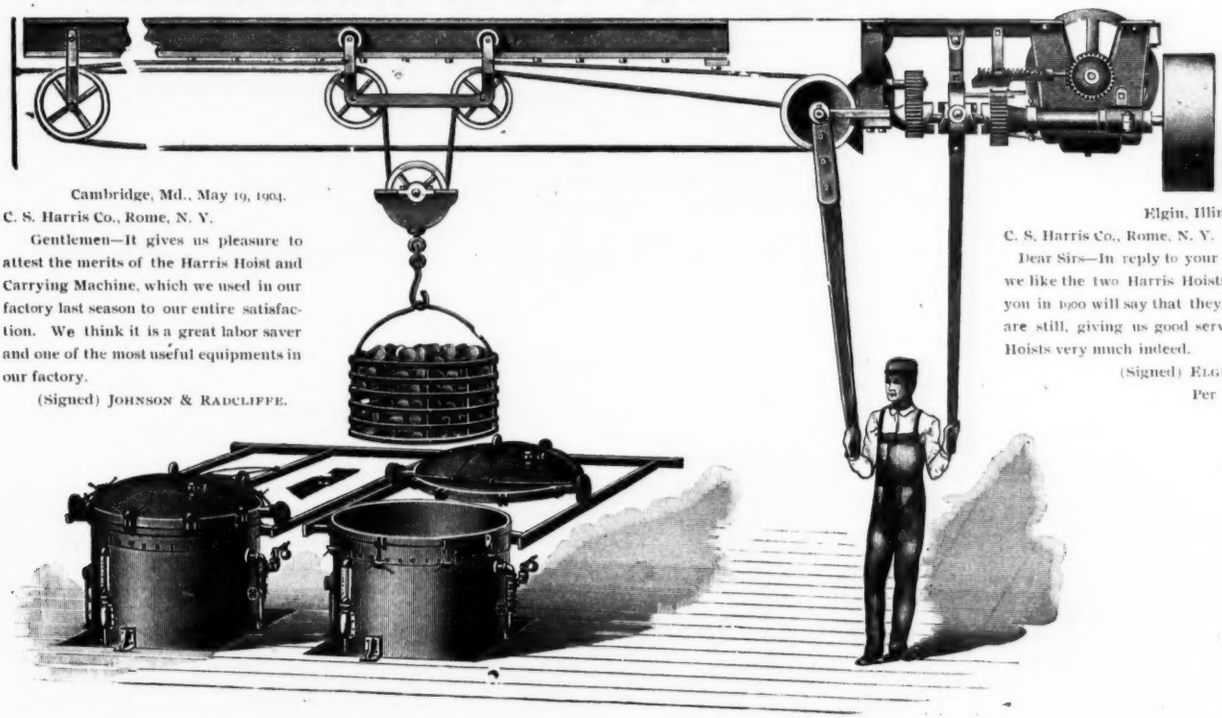
THE MORRAL CORN CUTTING MACHINE

Simplest constructed. Strongest built and most positive feed cutter on the market. Write for testimonials.

Write for Catalogue and further information. If you have any machinery that you would like to replace with new and up to date machinery, write us and let us know. No doubt we can make you a proposition that will interest you. It will pay you to get our terms and prices before you buy.

MORRAL BROTHERS, - - - Morral, Ohio.

The Harris Patent Power Hoisting and Carrying Machine



Cambridge, Md., May 19, 1904.
C. S. Harris Co., Rome, N. Y.

Gentlemen—It gives us pleasure to attest the merits of the Harris Hoist and Carrying Machine, which we used in our factory last season to our entire satisfaction. We think it is a great labor saver and one of the most useful equipments in our factory.

(Signed) JOHNSON & RADCLIFFE.

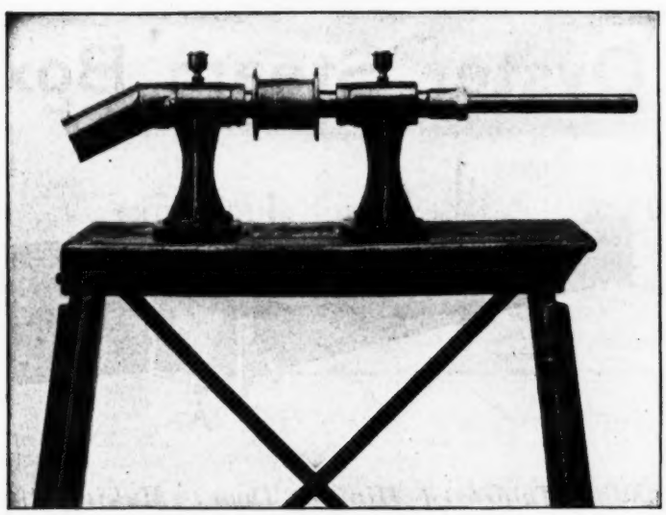
Elgin, Illinois, May 7, 1904.
C. S. Harris Co., Rome, N. Y.

Dear Sirs—In reply to your inquiry as to how we like the two Harris Hoists purchased from you in 1900 will say that they always have, and are still, giving us good service. We like the Hoists very much indeed.

(Signed) ELGIN PACKING CO.
Per H. D. Barnes.

C. S. HARRIS COMPANY, ROME, N. Y.

E. J. LEWIS, Middleport, N. Y.



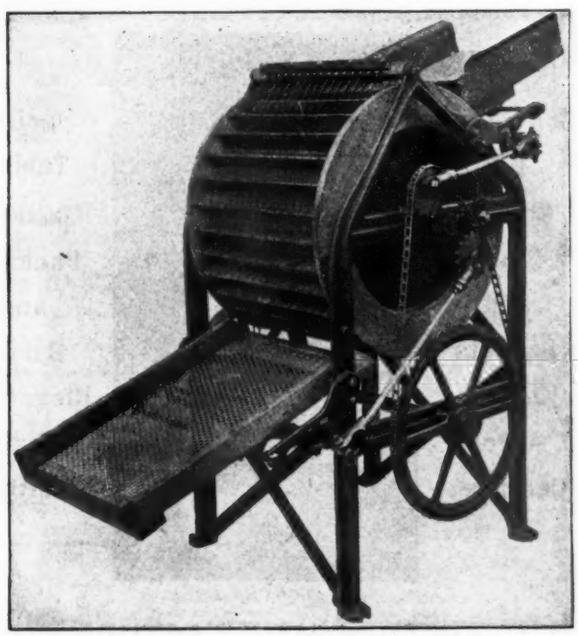
PINEAPPLE COREING MACHINE, - - Price $25.00.

PINEAPPLE PEELING MACHINES.

Large size Peelers built on orders for foreign trade.

Received duplicate orders for six machines this season for Hawaiian trade. Write for further partiulars.

BEAN CUTTER.



Pat. May 14. 1904. - - - Price $150.00,

CAN TESTERS, CAN FLOATERS AND AUTOMATIC CRIMPERS.

California Canned and Dried Fruit Situation.

During the week the California Fruit Canners' Association, large packers of California canned goods, issued the following statement to the trade:

Oakland, Cal , April 23, 1906.

To the trade.

The loss of life in our great calamity has proved to be much less than was feared—probably about 1,000 killed—but in other respects the press dispatches have not been exaggerated. The entire business district and about three-fourths of the residence district have been ruined by fire. The injury to property by earthquake was comparatively light, but the bursting of water mains gave flames almost unrestricted freedom.

The work of relief is being ably carried on—order prevails—the ready and generous help from people of other cities strengthens the indomitable spirit of our people.

We have lost our Fontana factory at North Beach, Sansome street branch and our general offices. Our cutting plant in San Fra::cisco and all of our country plants except at Santa Rosa are uninjured.

As our safes and vaults have not yet been examined, we are obliged to await duplicate shipping instructions on unshipped order. These will then be supplied so far as stocks permit. As many of our goods had been assembled and warehoused in San Francisco, it will be impossible to say just what can be shipped from our country plants until these orders are received. What warehouse goods we had were held very largely in San Frrncisco.

The American Can Co's plant, which has supplied all asparagus packers with cans, is entirely destroyed, and it is probable that we shall not be able to pack asparagus in the square cans for some weeks. The best we can do is to use the 2½-pound round fruit can, and it will be necessary for our customers to advise us promptly if they do not want this package. Unfortunately, it may be this or nothing so far as the balance of the season is concerned. The increase cost if packed in the larger 2½-pound fruit can will be about 10 per cent. The regular quality of white and green tips if packed in 1-pound tall salmon cans will be about 10 per cent. less than in the 1 pound square—spears packed the full length of the salmon can.

The damage has been centralized in San Francisco. In this fact we are peculiarly fortunate, as our many factories throughout the State give adequate facilites for making a full pack of fruits and of all vegetables, save asparagus, which will be somewhat reduced by our inability to get cans.

Dried Fruits.—Our dried fruit and raisin plants are absolutely uninjured and our plans will be carried out in accordance with previous advices.

Our general offices have been established in our Oakland factory, to which all communications should be addressed.

Yours truly,

CALIFORNIA FRUIT CANNERS' ASSOCIATION.

Vladivostock Market For Canned Goods.

The American commercial agent at Vladivostock, Rodger S. Greene, writes that there is a very fair market there for canned fruits and vegetables and for dried fruits, as well as for canned meats, crackers, etc. The amount of coffee used is not large. A great deal of tea is consumed, but it is bought direct from China.

At present there is no duty on goods of any kind entering that port, except a charge for gross weight, amounting to one-half cent per 36 pounds on canned goods, ect. There are excise taxes, but they are levied only on spirits, malt liquors, honey, yeast, tobacco, matches, sugar and kerosene. It is possible, perhaps probable, that a customs tariff will be imposed at Vladivostock before long, but it is impossible to say now when the question will be settled. The final decision will be made by the new Parliament of the Empire. The principal difficulty is to get into relations with a house at Vladivostock, as most of the prominent merchants have their connections already established.

The Metal Situation.

An interesting circular has been sent out by C. S. Trench & Co., of New York, showing a remarkable condition in metals, of particular interest to canners and can makers. It reads:

"Among the recent economic changes and phenomena of the past two years, has been the increased demand for Iron, Steel and Metals, caused by the developments that have taken place in our present civilization in the line of the use of these materials.

The consumption of the country in Iron, Steel and Metals is breaking all records, and the lead that the United States, (as a result of our prosperity, which has given the opportunity for our energetic progressive spirit to find vent) is certain to, and already is, being followed by older and more conservative countries.

The movement is a gunine one, based on actual economic requirements. There has been absolutely no speculation, with the possible exception of

Jeffrey Machinery
—FOR—
CANNERS AND PACKERS
—INCLUDES—

Conveyors for Crates, Boxes and Baskets Endless Apron Carriers.

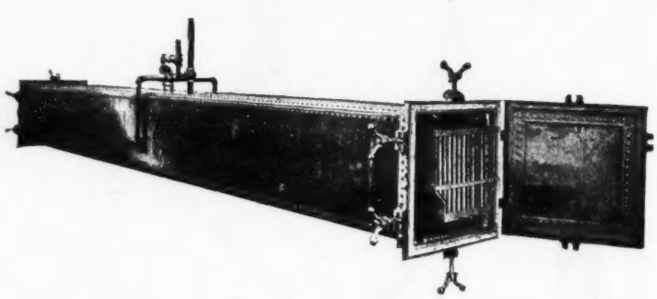
Peeling Tables, Basket, Package and Barrel Elevators, Chain Belting

CATALOGUES FREE.

THE JEFFREY MANUFACTURING CO.
COLUMBUS, OHIO.
New York. Chicago. Pittsburg. Denver. Knoxville. Charleston, W. Va,

EDW. RENNEBURG & SON
Machine & Boiler Works.

Oyster Steam Box



With Improved Hinged Door; Making the Work Lighter and Quicker.

1917 AND 1919 ALICEANNA STREET,
Baltimore, Md.

JEROME B. RICE SEED CO.

LARGEST GROWERS OF

SEEDS USED BY CANNERS, PACKERS and PICKLE :::MANUFACTURERS:::

We can supply for present delivery at lowest prices, or will make growing contract prices for 1906 crop.

BEANS, BEETS, CUCUMBERS, ONIONS
PEAS, SQUASH, SWEET CORN, TOMATOES

Correspondence Invited

CAMBRIDGE VALLEY SEED GARDENS.

Cambridge, N. Y.

tin, but the largest and best consuming business that the country has ever seen, is being done at the highest prices in recent years, and in some cases the highest prices on record.

The outlook continues a brilliant one, and nothing but some dire calamity in the shape of a crop failure or unforseen war, or other trouble, it would seem, can prevent a continuance of present conditions.

In Copper, Tin and Antimony, consumption is exceeding production. Lead shows signs of being in a like condition. Iron and Steel are only able to keep pace with the demands being made. During the past few days in Tin, Lead and Antimony, an increased demand has been suddenly developed, probably occasioned by the necessity to replace the California damage and loss. There are no stocks to draw from.

Dealers and customers for over a year have considered prices dangerously high, and have been carrying no stocks. The demands have been sufficiently large to take the production, and in some cases exceeds it. The constant advances the manufacturers have been compelled to make in their goods, finds the demand for them greater than ever, and manufacturers are reluctantly obliged to secure the raw materials at the best prices they can, and in several instances this is only accomplished with great difficulty, as in the case of Tin, Copper, Antimony and Lead.

COPPER, with virtually no stocks anywhere, with production sold up for the next three months, would today be at 20 cents, but for the strong control being exerted by the five or six producing interests to keep prices from going higher, and preventing a run-a-way market. This they are accomplishing by refusing to sell anyone but actual consumers.

TIN, now at the highest price on record, with the consumption of the world running for the past year over 150 tons per month greater than the production, unless some change in production or consumption takes place, may go higher still.

ANTIMONY, from 8½ cents per pound 12 months ago, is up to 24½ to 25 now, and 30 cents per pound looks now more reasonable than 20 cents did two months ago.

LEAD.—In spite of the two advances made in the past few days by the Trust, is scarce today, difficult to get, and we know of orders sent to England within 24 hours on account of supplies not being obtainable here in sufficient amounts.

SPELTER has up to the present lagged behind in the remarkable movement being experienced in other metals, but shows signs now of sharing in the good times. We advise watching this article, and believe the purchasing that has been a feature during the past two days foreshadows an active market with higher prices."

CORRESPONDENCE.

Montgomery County, Md., May 3, 1906.

Some time ago you published a "Canning Item" of a factory to be built at Barnesville, Montgomery County, Md. A Chicago firm (name not known) came there to collect $18,000 from individuals of that County who were to give their notes. The Company was to have $12,900 to put up a building and equip it complete for business. They collected that amount and $1500 more and then left. They had promised 30% returns on the money.

It is claimed that this Company built one at Brunswick, one in Virginia and one other. The Brunswick people are going ahead with theirs and have hired a man to run it at $1200 per year.

The source of these reports also says there are two canneries idle this year, and that they have last year's goods on hand; one of them is at Frederick City.

There is not a farmer planting a bit of supplies for a canning factory this year in Montgomery County, in the vicinity of Boyds and Frederick.

This same party wants to know if there is a chance for 30% profit in the canning business, and if $12,900 is too much for a factory.

"READER."

SHOOKS FOR SALE.

2-pound @ 5¼c. 3-pound @ 7½c. Gallon (for 6 cans) @ 8c. Gallon (for 12 cans) @ 12c.

SHEARMAN MERCANTILE CO.

1t Indianapolis, Indiana.

FOR SALE.

Prospective investors in Canning Plants looking for location in the State of Michigan, where all kinds of small fruits and vegetables abound, should write,

J. M. PAVER, SR.,

4-20-4t Indianapolis, Ind.

GEO. W. ZASTROW,

MECHANICAL ENGINEER,

1404 to 1410 Thames St., BALTIMORE, MD.

IMPROVED STEEL PROCESS KETTLE.

Every time you see this advertisement we want you to think of FLUX.

And every time you think of FLUX, we want you to remember that

EUREKA SOLDERING FLUX

Is the Best and Most reliable.

The Safest and Most Economical.

The Purest and Cheapest.

Our booklet tells how and why. Send for it today. Better still, send an order for a hundred pound keg.

THE GRASSELLI CHEMICAL CO.

CLEVELAND, OHIO.

How Can I Make $1.00 Do The Work This Season,

It Took $1.50 To Do Last Season?

USE SOLDER APPLIED CAPS

THEY SAVE

TIME - MONEY - LABOR - SOLDER

WRITE FOR PARTICULARS

... TO ANY ...

INDEPENDENT CAN MAKER

... OR ADDRESS ...

A. SCHULTZ & COMPANY,

MANUFACTURERS OF

SOLDER

Baltimore : : : : : : : : Maryland.

ROTARY CAPPING MACHINE

One man and a boy can cap from 8,000 to 12,000 cans per day. Does not scorch syrup goods. The can revolves, capping is done with soldering copper. Nothing to get out of order—just the thing for small canners or for patching after automatic machines. Adjustable to any size can. Price adjustable up to gallons, $70.00 f. o. b. San Francisco : : :

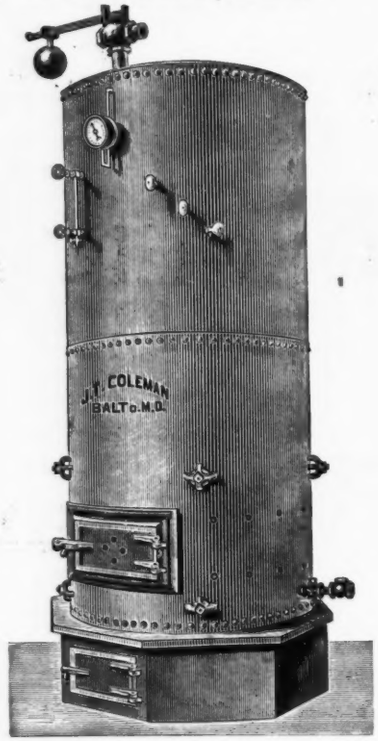
E. J. JUDGE,

1164 O'Farrell Street, San Francisco.

ESTABLISHED 1856.

COLEMAN BOILER WORKS,

420 E. SARATOGA ST., BALTIMORE, MD.



Boilers,
Tanks,
Smoke Stacks,
Kettles,
&c.

All kinds of Repair Work.

New & Second Hand Boilers for immediate Shipment, Write us for prices.

It is foolish

to ignore facts when it costs you money to do so; and the fact that the largest consumers in the world, as well as the most particular class of users, have adopted

Standard Soldering flux

is a pretty good reason for trying my flux and trying it NOW.

Next Week I'll tell you another reason why you should use my flux.

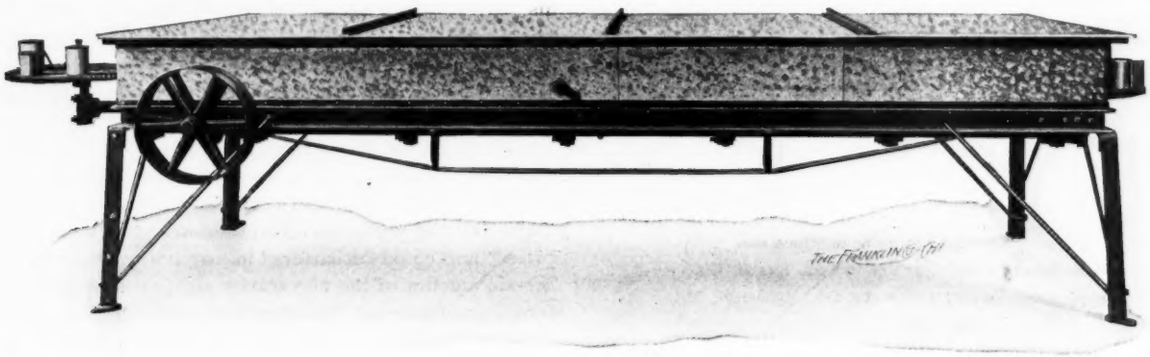
MANUFACTURED BY

MARLOU CHEMICAL CO.,

JERSEY CITY, NEW JERSEY.

S. O. RANDALL,
MARINE BANK BLDG., BALTIMORE, MD.
Southern Agent.

THE HAWKINS UNIVERSAL EXHAUSTER



OPERATION

As shown by illustrations the cans are received in single line direct from Filler and fed into the machine automatically by the well-known Hawkins Disc Feed Mechanism and carried by intercommunicating revolving discs. The steam is supplied by curved pipes which conform to the lines of travel of the cans.

Will handle any shape can of any size up to and including gallons, without change.

SIMPLE, DURABLE, and cannot get out of order.

No chains to break or wear.

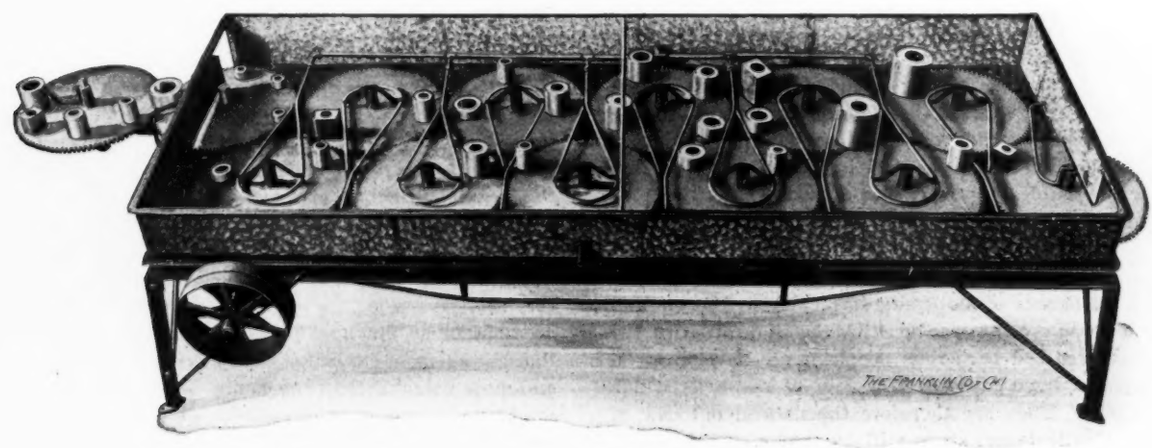
SIZES AND CAPACITY

This machine can be furnished any size and any capacity desired. The standard sizes are as follows, capacities mentioned being based on two minutes exhaust:

No.	*Capacity 3-lb. cans*	*Floor Space.*
8	45 per min.	5 x 11 feet
10	57 " "	5 x 13 "
12	68 " "	5 x 15 "
14	80 " "	5 x 17 "
16	91 " "	5 x 19 "

Superior to all other mechanism used for Exhausting Cans.

Its efficiency has been thoroughly demonstrated in actual packing.



FOR FURTHER INFORMATION AND TESTIMONIALS ADDRESS

SPRAGUE CANNING MACHINERY CO.

42 RIVER STREET, CHICAGO, ILL.

THE TRADE.

PUBLISHED EVERY FRIDAY BY

THE TRADE COMPANY.

INCORPORATED.

E. S. JUDGE, - - - - - - President and Managing Editor.

A. I. JUDGE, - - - - - - Secty.-Treas., Asst. Editor.

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Packers are invited and requested to use the columns of THE TRADE for inquiries and discussions on all matters among themselves pertaining to their business.

Business communications from all sections are desired, but anonymous letters will be ignored. E. S. JUDGE, Managing Editor.

Entered at the Postoffice, Baltimore, Md., as second-class mail matter.

BALTIMORE, FRIDAY, MAY 11, 1906.

The Causes and Duration of Commercial Disturbances.

During the past ten days and in fact during all the months since last September there have been so many clouds in the commercial and financial sky that the average business man has had good cause to pause and consider as to the stability of the outlook. We are aware it is not good policy, and it certainly is not pleasant procedure, to be looking ahead for financial disturbances. But it is not a wise man who puts aside important considerations for these reasons. Most of all an editor, and a trade paper editor especially, is not justified in pigeonholing matters because they are unpleasant. He has a duty to his clientelle which compels him to study and promulgate his views on these important questions.

First of all it should be understood that all financial and commercial disturbances are naturally derived from the circumstances which produce or are produced by the civilization of the period. Uncivilized and barberous people never have financial panics, and seldom have cause to complain of the evils which lead up to them. They are therefore the natural outcome of civilization. A little deeper study will show why.

Just here it is proper to say that an understanding as far as possible of the causes of any evil is half way to its cure; but it must be asserted that in respect to finances and sociology, there are a number of important subjects which require almost infinite time for their correct elucidation. One evil after another develops in regular procession, and each one opens up a new study which seems to discredit all that has been said upon it in the past.

So far as can be understood at present, however, nearly all commercial troubles arise from financial causes; therefore, a study of financial difficulties will go a long way towards indicating the causes saught for. Some years ago we had a very exhaustive study, in a polictical way, of the entire financial system, especially its basis, and yet among it all there was little explanation of the real origin of monetary usage.

In the ancient days men used to barter articles for one another, when they wanted to acquire some article which they did not produce or discover. With the development of this desire came the extention of business, and with this extention of business, especially to distant areas, came the absolute need of some medium of exchange, which would answer for barter in all cases. One man would have his pelts from the hunt, which he desired to exchange, at least in part, for grains and fruits for the use of his family. Another man in a distant section had the grains and fruits which he was willing to barter for pelts and skins, for his home use; but neither party was able to carry large amounts of his own goods with him because of the inconvenience in weight. A third party, perhaps a good for nothing never-do-well, had become an expert in hunting up precious bits of glittering metal, which he formed into ornaments like earrings and necklaces, a mere stringing together of small nuggets for personal adornment. These last, however, on account of scarcity, became universally prized, and could be bartered at any time according to size for a certain amount of the necessaries of life. The third man, therefore, comes between the other two, and converting himself into a carrier he trades his nuggets and bits of bright metal with the hunter for his pelts, or with the grain man for his foods. In a short time the general habit informs both the producers of this custom of trading, and they find their convinence is served by securing a stock of these nuggets wherewith to trade elsewhere for whatever they wish. In other words the bright pieces of metal become the medium of exchange. As civilization and power developed, two things went hand in hand—the ambition to control this medium of exchange, and the further ambition to dominate the section where it is carried on. We presume that it may be assumed that the control of the medium of exchange was more the outcome of royal dominions than kingmaking was the result of heavy trade in the circulating medium. Whichever it was they went hand in hand.

The further requirement of civilization impressed it upon some conqueror that it would be a good thing to melt up these nuggets or beat them up into regular forms and sizes; later on to stamp them as of certain values, so that exchange would be facilitated on even basis, and the result was the creation of money.

Undoubtedly it was at first crude and probably the baser metals held the more important place; but the principle was of the utmost importance, for it was the first of all movements to unite all mankind in one embracing community. Immediately the conquering powers met a rival who through long years of time has proved itself greater than kingly prerogatives; and as the general principle was extended the fineness of its quality, the correctness of its weight, and the other attributes which now attach to it became more and more evident and demanded. Then when ambitious minds of another order found out the power that this gave, what we might call speculation caused a desire to accumulate as much as possible, for it soon became apparent that the agent of exchange of commodities was really superior to and more valuable than the commodities themselves. Then, we might say, began the development of what exists today, and is apparently very well known—the extraordinary dealings in margins of money.

Out of the prefection of this idea arose what we now call banking, and it is well known now to those who think, that the powers of banking govern the values of all things in the world.

Having reached this conclusion it is necessary to show in what way it is responsible for commercial disturbances and financial panics. If a little thought be given the subject it will be seen that as the value of everything in the world depends upon the money in the world, necessity requires that the amount of money in use in civilization must be in exact proportion to the amount of commodities produced. When it is desired to expend

a thousand bushels of wheat for a thousand dollars it can be easily done, if the wheat is there and the dollars also; but let us suppose that on account of extraordinary yields of the crops, there were two thousand bushels of wheat where there was one thousand dollars, that the quantity of dollars had not increased, and yet there was absolute need to make the trade. It can readily be seen that two bushels of wheat would have to be given for the dollar where one had been given. That means a decline of one half in the value of the wheat, according to civilized standing. But it will also be seen that there arrises another sort of value on account of this condition. The amenities of civilization have brought about what we call debts. One man ows another a hundred dollars for some goods or service rendered, the expectation being that the creditor will pay this bill at the given time. It will be evident, in the situation we have mentioned, that the wheat grower could have paid his bill of $100 with a hundred bushels of wheat when it was worth $1.00 per bushel; but it will also be evident that the creditor will not be satisfied with payment of this kind when the scarcity of coin has made the wheat drop to 50c per bushel. He will then put himself in the place of the money lender and demand two hundred bushels of wheat to pay his bill. In other words the scarcity or insufficiency of money compels every other thing to fall to a regulation in value on its own plane.

As men try to bring about this condition of affairs for sake of the speculative profits there are in it, that entire section of the commercial business of the world is actively engaged in trying to make this trouble for the other; and the producer is always at the mercy of the speculator. But there comes a still further development of this trouble. The big headed, smart men of the world, seeing that debt has become as good as gold, aim as far as is possible, to get the community at large to assume the debts for as small a price as possible. This is really the basis of the great amounts of debts in the shape of stocks and bonds and financial debentures of all kinds with which the market has become flooded. A company may be organized to manufacture some article, whether of food, machinery or other production, and that company is represented by the evidences of indebtedness it puts out. In late years, dating back a good while, we have witnessed the issuing of billions of dollars worth of these promises to pay; and they have this peculiarity: when gold becomes scarce their demand becomes greater, but when the company issuing them ceases to pay profit, it destroys the value of the paper they are written upon and they are a total loss. It is evident then that here lies the real cause of our financial panic and commercial disturbances.

This subject is too great to make one article of it. Carried out to its simple conclusion it would require quite a large book, and although extremely interesting and important to the young, and to all business men, it is necessary to abstain from it and take it in small doses. We hope to continue it in a later issue, for whilst it affects canned goods as much as it does any other business, the majority of our readers will follow the old custom of being practical, and consider it out of place at the present time.

Tilbury, Ontario, Can., is to have a canning factory if the present plans carry; W. C. Crawford, is interested.

FOR SALE.

Boilers, Engines, Stacks, Breechings, Tanks, Heaters, Steam and Hand Pumps, Inspirators, Injectors, Pipe and Fittings. Complete Steam Plants furnished. Prompt attention to Marine and Stationary Engine repairs. JAMES McCOY,
Office and Warehouse, 18-20 N. High St.,
5-11-06-2m. Baltimore, Md.

The Sinclair-Scott Co., Baltimore, make the Cyclone Pulp Machine.

THE VALUE OF A BURT LABELING MACHINE

cannot be over-estimated—to fully appreciate its value the machine must be used. It does so much faster, neater and cheaper work than the 'old way' that scores of canners regret they did not use it long ago. The Burt Labeler saves many dollars and lots of bother and its cost is comparatively small. Why not decide now to use it? : : : : : : :

BURT MACHINE COMPANY, Baltimore.

THIS SPACE RESERVED FOR

W. B. PHINNEY,

Manufacturer of

The Phinney String Bean Snapper,

WESTFIELD, N. Y.

REGISTERED W&B TRADE MARK

This TRADE-MARK Insures

The BURPEE-QUALITY of the Best "Seeds that Grow"

Burpee's Seeds

cost but little more than do usual commercial grades—and yet are *worth* much more. At our own farms in Pennsylvania and New Jersey, as well as in the gardens of planters everywhere, **Burpee's Seeds** are proved by test to be the BEST SEEDS THAT GROW. Consequently we hold the largest mail-order seed trade in the world.

Our "Silent Salesman," neatly dressed in a "coat of many colors," and telling the *plain truth*, with photographic pictures of the superior products of BURPEE'S "SEEDS THAT GROW," will be sent by return mail—if You will write a postal card for

1876 Burpee's 1906

FARM ANNUAL FOR 1906

Thirtieth Anniversary Edition of "The Leading American Seed Catalogue."

This is a handsome book of 168 pages, carefully edited and neatly printed. Bound in cover lithographed in nine colors, it shows, *painted from nature*, Seven Superb Specialties in Vegetables of unequaled merit and Six Novelties in Flowers, including LUTHER BURBANK'S *New Floral Wonder*.

This Invitation to write for our New Complete Catalogue and then participate in the Special Celebration of our Thirtieth Anniversary is given to all planters who delight in raising the Choicest Vegetables or most Beautiful Flowers.

If you intend to garden this spring, you will want to lay your plans, and therefore we urge you to **WRITE TO-DAY!**—the very day you read this advertisement. Mention this paper and address

W. ATLEE BURPEE & CO., Seed Growers, PHILADELPHIA, PA.

TO CANNERS

WE shall be pleased to quote special wholesale prices upon receipt of information as to quantities and varieties of seeds required.

BURPEE'S "BLUE LIST"

of wholesale prices for market gardeners, a complete catalogue of 104 pages, will be mailed together with our retail catalogue advertised herewith to all canners who kindly apply for same.

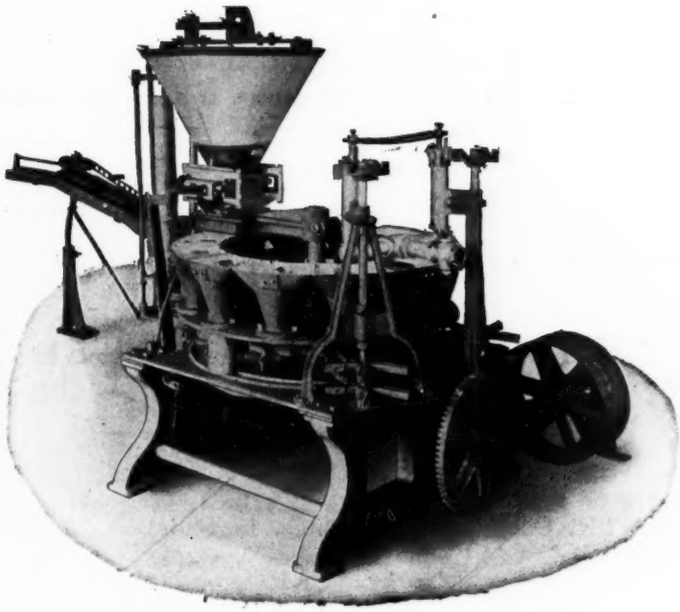
W. ATLEE BURPEE & CO.

SEED GROWERS, PHILADELPHIA, PA.

AYARS ROTARY PEA FILLER

Will fill all grades and sizes of peas without mashing or clogging.

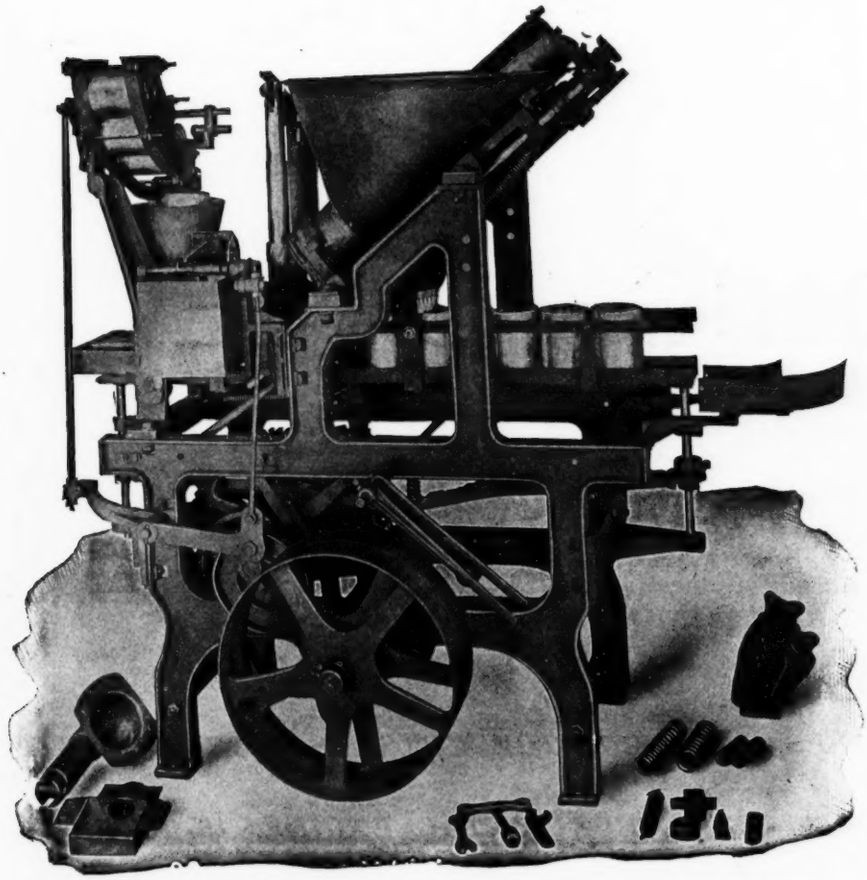
Amount of peas put in each can may be varied as desired while the machine is in motion.



Will brine accurately, with no waste, and only when cans are in position. All cans filled exactly alike.

May be used as a briner for beans or other goods.

Capacity 2,000 to 5,000 per hour.



King Tomato Filler

With Attachments

Uniform Fill

No Waste

Whole Tomatoes

SEND FOR CATALOGUE

AYARS MACHINE COMPANY

SALEM : : : : : : : NEW JERSEY

BROWN, BOGGS CO., LTD., HAMILTON, ONT., Sole Agents for Canada.

RECEIPT BOOKS

Made with duplicate perforated stubs (like check books) for use in receiving crops at the factory. An important item—one that should be attended to now. Bound in books. : : : : : :

1 BOOK—100 DUPLICATE RECEIPTS, (numbered) 40c
IN LOTS OF 10 BOOKS (1000 Duplicate Receipts) at 35c

DUPLICATE NUMBERED, WELL PRINTED AND BOUND

CASH WITH ORDER

CORN OR TOMATO CONTRACTS (100 Duplicates, in Pads) - - $1.00

THE TRADE

107-109 South Frederick Street : : : BALTIMORE, MD.

FOR QUICK SALE.

LARGE ROTARY INTERCHANGEABLE PEA SEPARATORS,

PEA HULLER, *OPEN KETTLES, ALL SIZES,*

TOMATO FILLERS, *TOMATO SCALDERS,*

PULP AND PUMPKIN MACHINES, *CLOSED TOP KETTLES, LARGEST SIZE,*

TOMATO CONVEYOR, *HORIZONTAL ENGINE, 15 H. P.*

WRITE FOR PRICES AND PARTICULARS

H. COTTINGHAM - - Baltimore, Md.

MEET THE ISSUE

DON'T EVADE IT

If you wish to pack Red Fruits and Beets to Conform to the Pure Food Laws use the

SANITARY ENAMEL

Inside Coated Can

SANITARY CANS

For Hand Filled Goods.

"The Can without the Cap Hole"

Sanitary Can Company,

Factory, FAIRPORT, NEW YORK.

N. Y. Office, 105 HUDSON ST.

Our Cans are Manufactured under Max Ams Patents. ***Write for Booklet and Sample Can.***

AS SEEN BY LEADING BROKERS.

No sooner had the Syndicate on tomatoes announced its position, than every broker or brokerage house "got busy" with pad and pencil, figuring out how they could get in on some of the good things. And so a deluge of circulars came down upon every possible buyer, or other interested party; all of these circulars contain some good points of information, and as showing the direction of wind, are worthy attention. We republish a few:

BALTIMORE, MD., May 5, 1906.

The situation is such in the 2 lb. tomato market that we feel warranted in sending you the following information with the hope that you will cover up your wants before the market gets away from you, and also that we may be favored with a portion of your patronage. Perhaps the first statement we should make is that there is no "syndicate" on these goods and therefore the situation is an absolutely honest one. The goods are scattered around among different parties, each one working entirely separate and distinct from all the others, and doing as his own judgement dictates. We make this statement in the start, knowing what antagonism and resentment is felt toward the holders of 3 lb. tomatoes.

From the very best statistics we can gather there was a shortage in the packing of 2-lb. tomatoes far out of the regular proportion to the 3-lb's. To add to this we must remember that with the higher prices on the 3-lb's there is an increased demand for the smaller size. This demand has been growing for the last two weeks with the result that the 2-lb. seconds have advanced from 72½c to 75c and the 2-lb. standards from 77½c net to 80c and 82½c. Right here we want to say that the 80c offerings are not full standards; we know that samples of these lots have been sent out repeatedly and have been turned down. Some holders are asking 85c, refusing to sell at a lower figure. And this advance in the smaller size has been made in the face of a temporary decline in several small outside lots of 3-lbs. from $1.15 to $1.12½. Another point we want to make is that while the difference in the cost of packing the two sizes is from 15c to 20c per dozen the difference in to-days quotations is 35c, and we have known, and that within the past year, the 2-lb. coming within 2½c of the price of the 3-lb. This latter to show the possibilities of the smaller cans. From all of this the 2-lbs. are undoubtedly too low, especially when we consider that the 3-lb. market is to be upheld by the syndicate as per their recent circular to that effect.

There are full two and one half months ahead of us before packing will start up again and nearly three and one half months before new packing can possibly get on the retailers shelves to fill in the breach. And we know you will agree with us in that the months ahead of us are the ones in which the greatest consumption of tomatoes takes place.

Having studied the situation most thoroughly we are in an excellent position to know whereof we speak and we can tell you with absolute surety that the holdings are very light and that there is a big advance ahead of us on these, and that in the very near future.

BALTIMORE BROKERAGE CO.

BALTIMORE, MD., May 5, 1906.

Circular letters to the trade have been issued recently by the so-called Tomato syndicate announcing publicly the names of its members, stating the course they have pursued in the past, and the policy that they intend to pursue during the remainder of the season, so far as the handling of their holdings of spot Tomatoes is concerned. They pointed out the benefit to the general trade that has been gained by their support of the Tomato market since the time they began their operations, which can hardly be gainsaid, and, in return, they make a manly request for the support of those interested in preserving a steady market for that article until the new pack of recognized quality is canned and ready for shipping the coming season. Fair play and an open field is what they ask for, and they feel that the results will sustain their position.

Marketwise, there have been during the past week no developments of interest in either spot or future Tomatoes, and the closing prices today are substantially the same as the week previous, at least so far as this market is concerned. Perhaps, that may be attributed to events, not directly connected with the Canned Goods market, happening in important commercial centers of the country recently, or else, and which is quite likely, it is a case of waiting for a leader. The month of May should be an active month in spot Tomatoes as well as futures.

Low-priced corn, however poor in quality, is in demand, and String Beans are getting scarce. The demand was fair during the week for assorted lots of goods for prompt shipment, and a better market is anticipated for the month.

The pack of new Pineapples in Baltimore will begin next Monday, and the jobbers are showing increased interest in them. They will be followed the next week by new Strawberries, and Peas will come next. The reports from these crops are very favorable, both as to quality and quantity.

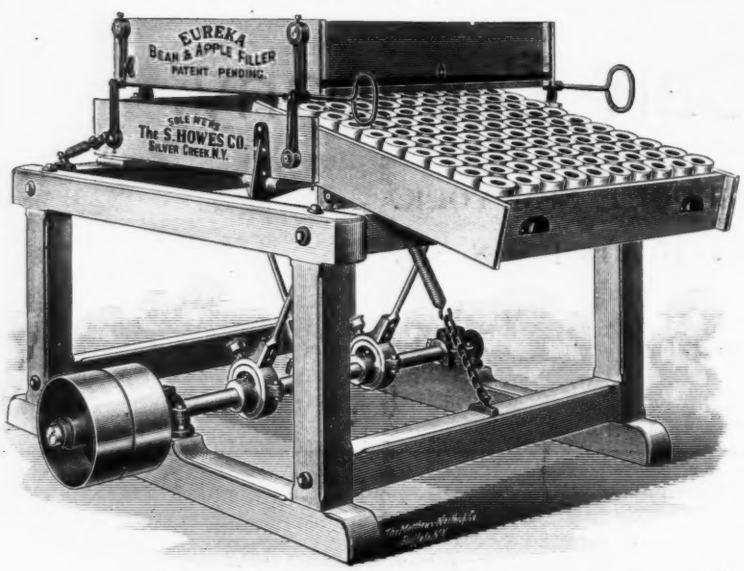
Confirming our previous reports, the outlook for a good-size Peach crop

EUREKA

THE "EUREKA" CAN FILLER.

EUREKA

The Simplest and easiest operated machine on the market.



It will fill a tray of cans quicker and more uniformly than by any other means.

It will handle your goods with perfect satisfaction.

With it, one man can do more and better work than can be performed by thirty women.

It is the strongest and best built machine, with no complicated parts to get out of order.

It will pay for itself as quick as any other machine in the factory.

Have you our late complete catalogue? Better write for it today and secure our prices.

THE S. HOWES COMPANY,

Eureka Works, Silver Creek, N. Y.

PEACH PEELERS—New Process Peeling Machine

These Machines have been in use for the past three seasons and every one successful. Duplicate orders prove their worth. They are used by Canners from the Pacific to the Atlantic.

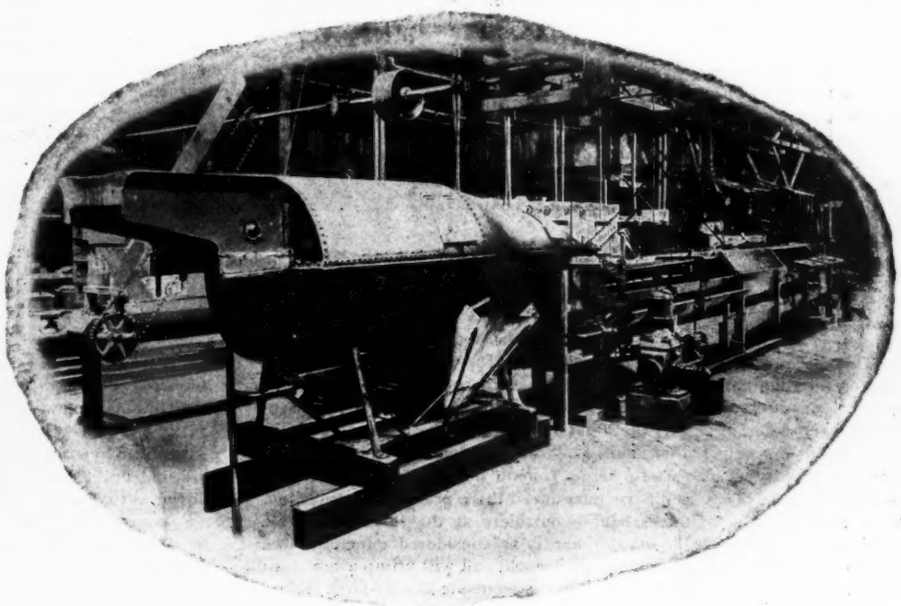
The Machines are simple in their construction, having no intricate parts. They are leased on a royalty basis, a competent man being sent to instruct in installation and operation.

The Automatic Feed on the Scalder allows of only so much fruit being fed in per minute, according to speed of machine.

The Scalder is without question of a doubt the best machine on the market today for the scalding of fruits and vegetables. The construction is such that every piece of fruit is carried through at any given time, there being no bruising or crushing of the fruit. The fact that it is inclosed, confines the steam and makes it economical of operation.

The Peeler and Washer is a carrier belt of special make, which allows of free passage of water and skins. The sprays are all adjustable so that any force can be maintained. The peeling is performed in a perfect manner, whether the fruit is hard or soft, small or large, as the force is governed by suitable valves and regulated according to condition of fruit.

The Sterilizer or Blancher brings out the natural color of the fruit and helps destroy any germs. One man or boy to feed and one man to run machine is all the help required. The fruit is halved, pitted and graded before being fed into machine. Space 4x42 feet, horse power 2, steam ¾-inch pipe, water about 2000 gallons per hour. The machines are guaranteed; a ten days' trial will be given in which to demonstrate that machines are as guaranteed. A competent man is sent to instruct in installation and operation.

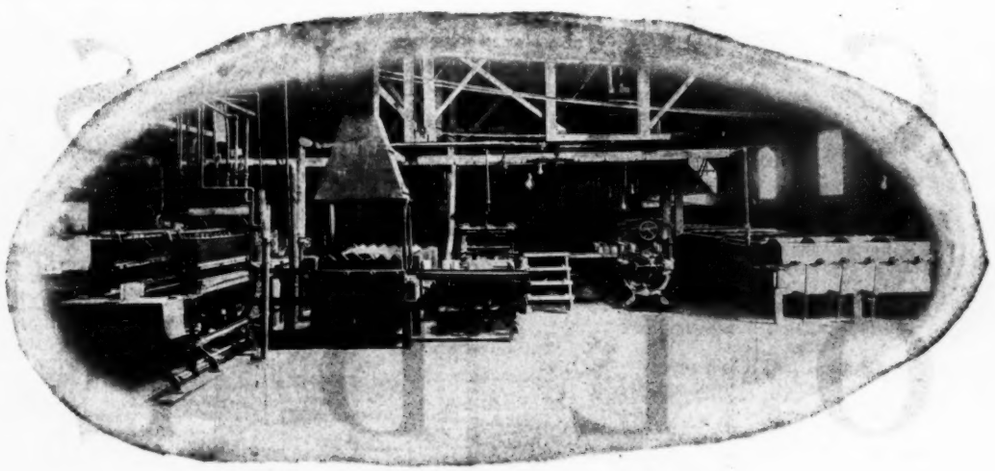


PATENTS PENDING

Samples will be sent to intending purchasers. ORDERS must be received in time to build and install before opening of canning season. Please state daily capacity in cases, variety of peaches and when season opens and closes.

THE - CONTINUOUS - SYSTEM

SYRUPER, EXHAUST BOX, WIPER, CAPPER, COOKER AND COOLER



PATENTED

These machines are built for any capacity per day from 200 cases up. The cans are not handled from the time they enter Syruper until discharged from the Cooler ready for stacking on cooling room floor. The cans are carried automatically from one machine to another in single line, each step being automatic.

They are so constructed that any size can from flats to 3 lbs. can be run through without change, either for size of can or openings. Canners having Automatic Continuous Cappers can use their machines if they desire.

The Syruper allows you to change grade of syrup as desired without loss of time, double Syruper having a capacity of 60,000 cans per day. From Syruper cans are carried automatically into the Exhaust Box, where they can be given any desired exhaust from one minute up. From Exhaust Box they go to the Wiper, which is steam, not brushes, then to the Cappers, from Cappers to Tipping Belts, and then to the Cooker. The time of cook is under the control of the operator; he can give any cook from one minute up and change from one time to another instantly; from Cooker they pass out into the Cooler and are ready for traying or piling on cooling floor.

The number of hands used on this sytem for one thousand case capacity, is as follows: Syruper, two; Exhaust Box, none; Automatic Capper, three; Cooker, one (this man is foreman of the cook room and oversees all the work); Cooler, two; eight in all; or if Cap Placing machine is not used, another boy for placing caps.

E. J. JUDGE, Canning Machinery

1164 O'FARRELL STREET - - - - - - - SAN FRANICSCO

of fine quality is excellent up to this time, and already the jobbers are showing a lively interest in them. It is anticipated that a large pack will be made, but the crop is not yet entirely free from all danger.

We report the market in detail as follows:

Tomatoes.—Better market today for spot Tomatoes. May is always one of the largest distributive months of the year and should again prove active this season.

Future Tomatoes.—An early revival of activity in futures is expected. Canners are very firm in their prices. Can buy best brands Standards at 55c for 2-lbs., 75c for 3-lbs., and $2.10 for Gallons. Seconds are 50c for 2-lbs., and 67½c for 3-lbs., f. o. b. Baltimore. They are worth attention.

Corn.—Buy cheap Corn now, if wantdd; it is getting scarce. Better demand for future Corn.

Peas.—Good demand for Seconds and Standards. Packers encouraged over the outlook.

String Beanss—Nearly cleaned up. Better demand for the other lines.

New Pineapples.—More doing in new Pineapples; jobbers buying liberally.

THOS. J. MEEHAN & CO.

BALTIMORE, MD., May 5, 1906.

Tomatoes.—There is a good general inquiry for Tomatoes from all sections of the country and some large sales have been reported during the past week or ten days. The present attitude of the so-called "Tomato Syndicate" very materially clears the situation now that they have come out into the open and shown their hands, so to speak, and the jobbing trade know just how to figure. These large Tomato holders, as far as we can learn, are in good shape and have guaranteed their prices againt decline. While there are few Tomatoes held by outsiders, at the same time, these outside lots are insignificant and can hardly be considered a factor in the Tomato situation. They, of course, will be sold and will fill up a few dealers, but any action based on the idea that these outside lots are large, either singly or in the aggregate, we think will prove not very well taken. The large holders intimate that there will be some advance in the market on Tomatoes.

The market on future Tomatoes is unchanged.

While there are some Tomatoes being quoted for July delivery, from present indications the quantity packed for July delivery by Baltimore packers will be very limited. The spring has been too late to make many early Tomatoes, and while there will probably be a few Tomatoes packed in July, the quantity we believe will be very small.

Corn.—There is a better feeling on all grades of cheap Corn. We have apparently cleaned out practically all of the Maine Style Corn offered under 50c per dozen. There are one or two lots left, but most of the packers have either sold out this cheap Corn or have decided to hold for more money.

Future Corn is also showing a little better feeling, at least, as far as the very low price we have been quoting is concerned. The price of 52½c per dozen on No. 2 Standard Maine Style Corn has been withdrawn. We are now quoting at 55c per dozen. It is barely possible on a positive order we can still secure you some good Maine Style Corn at 52½c per dozen, for shipment during the coming packing season, 1906 packing.

String Beans.—This article is in as strong position as anything on the list. There are no No. 2 Standard Green String Beans left in Baltimore. Stocks of all kinds of Beans, either White Wax or Greens, are reduced to very light proportions and it looks as though if you will need any String Beans between now and the middle of July, it will be well to buy them promptly. This is an article which there is usually no trouble to buy as wanted at a fair price. This spring, however, is an exception. We look for an absolutely bare market in the near future.

THOMAS G. CRANWELL & CO.

ABERDEEN, MD., May 5, 1906.

Spot Tomatoes.—Another week of inactivity; buyers decline to be interested but few inquiries and orders hardly sufficient to warrant notice. Intimations of now and then a carload or two of Standards being offered at $1.12½ with possibility of securing at $1.10 on actual bid. Offerings outside of the Syndicate small. Qualities offered under $1.15 said to be Standard, but Full Standard Stock generally firm at $1.15; Off Standards at $1.10 down, as to quality. Full Standard 2s 82½c to 85c.

Future Tomatoes.—Buying continues and some very fair sized orders have been booked during the past week on basis of 75c to 77½c, orders generally demanding known brands. Crop conditions continue uncertain and conservative packers scan large orders closely before accepting. Off Standard 3s occasionally offered at 72½c. Standard 2s 55c to 57½c.

Corn.—Spot Corn continues to show strong tendency and a general improvement is noted. Indications point to a general hardening in prices of all lines, indicating interest taken with the buyers at prices still below the cost of production. Corn surely looks as a safe purchase and during the past week a number of buyers have shown a willingness to take hold of round lots at anything that looked like fair prices. Sellers of Future Corn have advanced their ideas from 2½c to 5c per dozen and indications are that within the next 10 days still further advance in these prices will be noted.

STRASBAUGH, SILVER & CO.

"A WORD TO THE WISE IS SUFFICIENT"

CANS
AND
SOLDER

at prices that will interest you

C. N. ROBINSON, Jr.

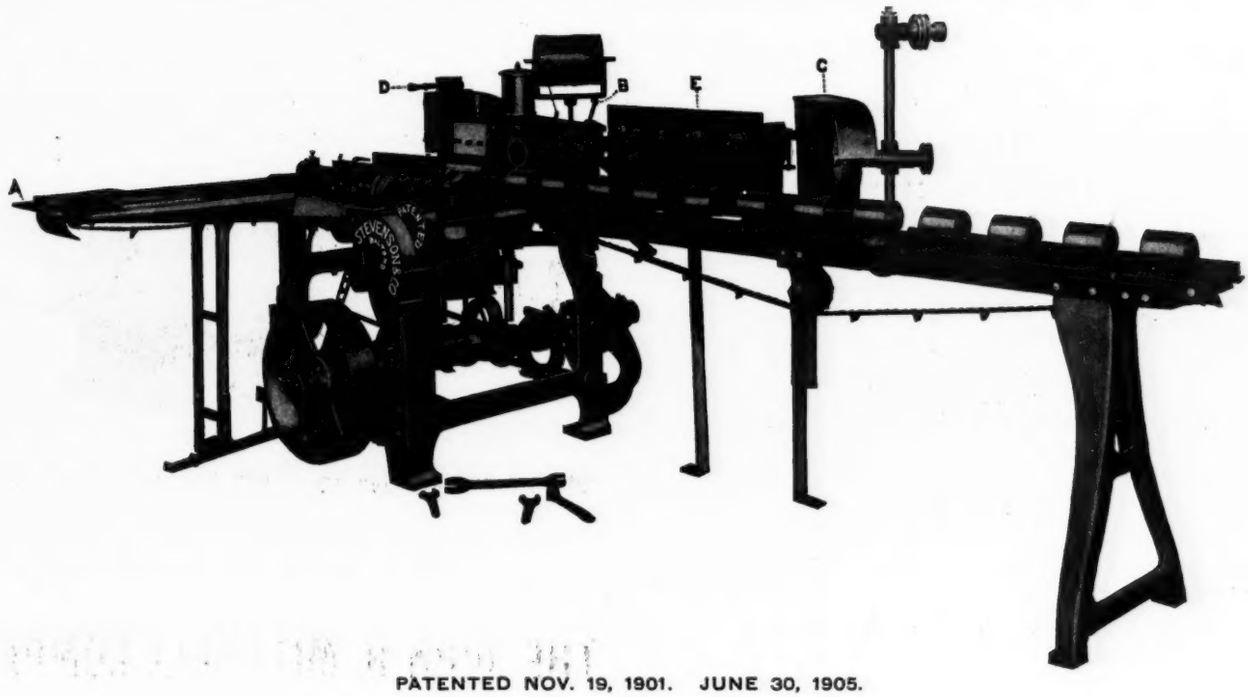
Dept. 5

108-110 S. Frederick Street

BALTIMORE, : : : : : : MARYLAND

BODY LOCKER AND SIDE SEAM SOLDERING MACHINE

WITH SIDE FEED FOR FEEDING THE BLANKS ALSO SEAM SOLDER WIPER.



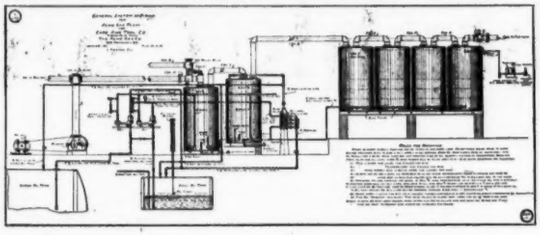
PATENTED NOV. 19, 1901. JUNE 30, 1905.

STEVENSON & CO.

601-7 S. CAROLINE ST., BALTIMORE MD.

BUY YOUR GAS EQUIPMENT
FROM
GAS EXPERTS
Acme Gas
THE ONLY FUEL
FOR THE
MODERN PROGRESSIVE CANNER
EQUALS CITY GAS AT 25 CTS. PER 1000

¼ COST CITY GAS



¼ COST GASOLINE

GAS PLANTS FURNACES

THE ACME GAS COMPANY

1010 MONADNOCK BLDG. CHICAGO

WRITE FOR DESCRIPTIVE PAMPHLET

BURNERS GAS EQUIPMENT

THESE BURNERS REDUCE CONSUMPTION
25 TO 50 PER CENT

ACME GAS PLANT, ACME CAN WORKS, MONTREAL

ACME GAS CO., MONTREAL, January 6th, 1905.
1010 Monadnock Bldg.,
Chicago, Ill., U. S. A.:

Gentlemen:—We have now used your gas manufacturing system throughout our entire plant, for nine months, both for heating and lighting, and we are well satisfied with the results. Every promise made by you as to economy in using and the efficiency of your plant has been fully realized. Our saving on gas account for heating has been equal to 50%, or in round figures a saving of $1400.00, in nine months, as compared with city gas at $1.00 per thousand, and in addition to this we have been able to speed up our machines so that we turn out 25% more work with the same labor. Actually, from the standpoint of results, the gas has not cost us anything.

Wishing you every success and a Happy and Prosperous New Year, we are,

Yours very truly,
ACME CAN WORKS,
Jas. B. Cambpell, President.

AT THE THEATRES
Week of May 14, 1906.

FORD'S.
"EARTHQUAKE OF SAN FRANCISCO."
Matinees Wednesday and Saturday.

AUDITORIUM.
"THE AIRSHIP."
Matinees Monday, Tuesday, Wednesday, and Saturday.

MARYLAND.
KEITH'S VAUDEVILLE ATTRACTIONS.
Matinee Daily.

HOLLIDAY ST.
"DESERTED AT THE ALTAR."
Matinees Monday, Wednesday and Saturday.

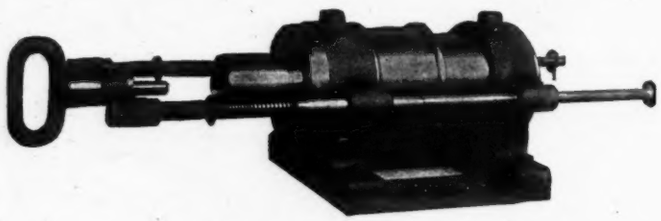
BLANEY'S.
"A MAN OF MYSTERY."
Matinees Monday, Wednesday, Friday and Saturday.

MONUMENTAL.
MINER'S BOHEMIANS.
Matinee Daily.

NEW GAIETY THEATRE.
THE NEW YORK STARS.
Matinee Daily.

Pineapple Sizer.

The cut below represents a machine for the sizing of Pineapples. Any size up to 3⅝ inches diameter may be cut by changing the sizing tube or cutter. which is made of brass and held in recess of spindle by two screws. The hollow spindle is also lined with brass to prevent the fruit coming in contact with the iron as it passes through the spindle. The Pineapple, after being cored, is placed on the centering plug on cross head and fed through the tube by hand holt on cross heads, the rods on the sides act as guides.



CAPACITY FROM 8,000 TO 10,000 PER DAY OF 10 HOURS.

Speed of Machine, 400 to 500 revolutions per minute.
Size of Pulley on Machine, 6 in. diameter, 3 in. face.

THE JOHN R. MITCHELL COMPANY

Canning and Canmaking Machinery,

Foot of Washington St., BALTIMORE, MD., U. S. A.

NEW LOCK SEAM CAN! NEW LOCK SEAM CAN!

JOHN W. MANN & CO.,

MAKERS OF

Fruit and Vegetable Cans

We are prepared to furnish the trade with the best Lock Seam Can that can be produced. Our factory is equipped with the most modern Automatic Machinery for making packers Cans. We invite your correspondence, and before placing your orders compare our prices with those of our competitors. Prices subject to change without notice.

Yours truly,

JOHN W. MANN & CO.,

902 to 920 South Caroline Street, BALTIMORE. MD.

The Most Complete **PRACTICAL** Work on Canning Ever Published!

A COMPLETE COURSE IN CANNING

Being a thorough exposition of the most **PRACTICAL,** scientific methods of hermetically sealing or preserving food products in the line of : : : : ; : : :

FISH, FRUITS, VEGETABLES, SOUPS, MEATS, PRESERVES, JAMS, AND JELLIES, ... CATSUP, ETC. ...

ACTUAL WORKING FORMULAE

BY AN EXPERT PROCESSOR AND CHEMIST

This series of articles, it will be remembered, appeared in "The Trade" in serial form. These have been revised and corrected, so that we now present in BOOK FORM, THE BEST WORK ON CANNING EVER ISSUED. It is a work every man can understand and follow - - - - - -

NOW READY

PRICE - - - - - - $5.00

SEND IN YOUR ORDER

FOR SALE

100 Bushels Clark's Early Evergreen Sugar Corn Seed. Cheap.

H. P. CANNON,
3-15-06-1m Bridgeville, Del.

WANTED.

1 Sinclair-Scott Second-hand "Colossus" Pea Separator. Address

"PEA CANNER,"
3-23-06-1m Care The Trade.

FOR SALE.

1 Sprague Model M. A. Corn Cutter new $150.00
1 Improved Morral Cutter used twenty-four hours $125.00
1 second-hand Single Conant Corn Cooker first-class condition $100.00
1 Queen Anne Cooker used twenty four hours, good as new $500.00 Address,
C. M. H. care The Trade.

FOR SALE.

Burnham Corn Cooker, M. & S. Corn Silker,
Sprague Continuous Steam Exhauster,
Baker Standard Steam Chest. Steam Engines, 2, 4 and 10 H. P.
Can Making Tools, Foot Power Presses, Solder Cutter, etc.

ACME PRESERVE CO.
1t Adrian, Mich.

FOR RENT OR SALE.

A new cannery, equipped to pack tomatoes, in a most desirable location in Maryland. Capacity 10,000 cases. Also for sale a complete outfit for making cans by hand. Address,
4-27-tf D, care The Trade.

FOR SALE.

Our new oyster packing plant just closed the second season at Cedar Key, Fla.

If interested, call in person on W. R. Hodges to inspect the plant, or communicate with us for particulars.

Ruge Brothers Canning Co., Apalachicola, Fla.

WANTED.

Power Tomato Scalder and Copper Jacket Kettles, large size.

ACME PRESERVE CO.
1t Adrian, Mich.

FOR SALE CHEAP.

Grasshopper Scalder, new 1906 pattern sliding gear, no belts to shift, power controlled from both ends.

VANCE & BAKER MFG. CO.,
5-11-2m Muscatine, Iowa.

FOR SALE.

A lot of second-hand canning machinery in good condition. For particulars, address

G. N. SNOOK, Trustee,
5-11-1m Coral, Michigan.

FOR SALE.

Automatic Can Tester and Header at low prices.

NIAGARA MACHINE AND TOOL WORKS,
4-6-1m Buffalo, N. Y.

WANTED.

A Closed Retort 30 inches in diameter by 45 inches deep, in good order.

45 Spring Road,
3-30-1m Vineland, N. J.

WANTED.

To buy two Copper Jacket Kettles of 200 gallons capacity. Quote low cash price, stating condition, and how long in use.

THE LEROUX CIDER & VINEGAR CO.
4-20-1m Toledo, Ohio.

FOR SALE.

Special Bargains in 4 to 20 H. P. Vertical Engines,
Write for list
M. E. Howard Engine Works,
4-13-3m Indianapolis, Ind.

WANTED

Closed Steam Retorts. Give dimensions inside, size of crates to go with them, and name of maker.

Address,
"PACKER,"
4-20-tf Care The Trade.

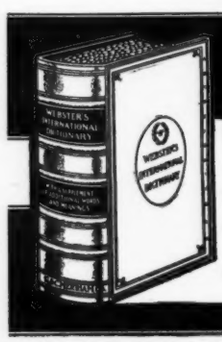
Peach Pitter

THE MICHIGAN PEACH AND APRICOT PITTER

will pit your peaches whether peeled or unpeeled. Makes the scalding process for removing the skins practical. Cut down your expense, make your capacity what you wish regardless of help conditions by using these machines.

Mapes Machine Co.,

South Haven, Michigan.



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...BARGAINS...

1 Crosby Lock Seam Body Maker, equipped for standard diameter Nos. 2 and 3 cans.

1 Crosby Header for two pound cans.

1 Crosby Rotary Crimper for Nos. 2 and 3 cans.

1 Crosby Rotary Crimper for No. 2 and gallon cans.

2 McDonald Testers.

1 Utica Industrial Co. Automatic Header for two and three pound cans.

1 Utica Industrial Co. (new) Automatic Header for two and three pound cans.

1 Conant Double Filler Cooker.

1 Burnham Double Filler Cooker.

1 Single Burnham Cooker.

3 Merrell-Soule Rotary Silkers.

3 Sprague Corn Cutters (1893 Model).

6 M. & S. Closed Retorts, 30 inches in diamater by 45 inches deep.

3 stacks No. 10 Iron, 3 ft. diameter, 50 ft. long.

3 Treadle Stamping Presses.

1 Stevens Tomato Filler (foot power).

1 Walker-Pratt & Co., 80 gallon Steam Coil Kettle.

1 Lockwood No. 6 Carbureter.

2 Springfield No. 3 Carbureters.

1 Stevenson Rotary Resin Grinder.

2 Tons Can Caps for 1⅜ inch Opening.

ALL OF ABOVE ARE IN FIRST-CLASS ORDER

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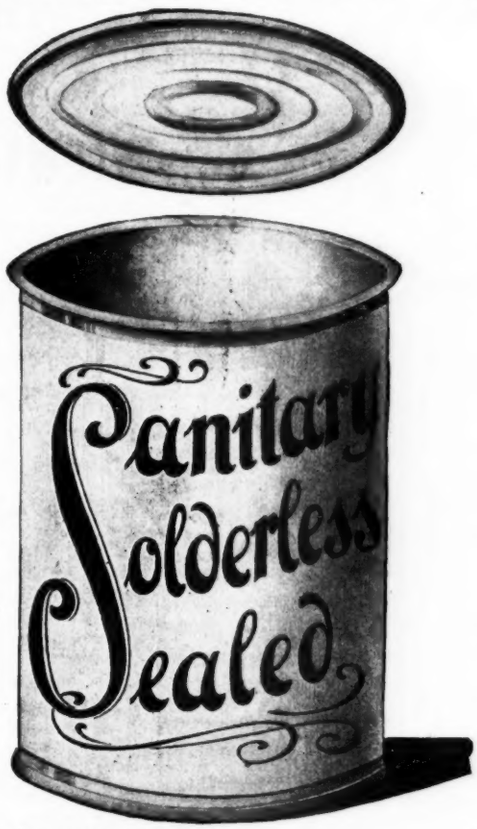
New Seam SANITARY CAN.



WESTERN TERRITORY
FEDERAL CAN CO.,
BAY & POWELL STS.
San Francisco, Cal.

EASTERN TERRITORY
SANITARY CAN CO.,
105 HUDSON STREET,
New York City.

Manufacture these cans for sale under our patents.

NO HOLES **NO CAPS**

The Entire Top Open.

SEALED WITHOUT

HEAT, SOLDER,

or objectionable

FLUXES,

PREVENTING SCORCHING AND BLACK SPOTS.

Impossible in packing to lacerate delicate food products. Will stand both retort and bath processing. A perfect sanitary can is obtained, eliminating all the faults of the old unsanitary type, making an ideal package, as cheap, more attractive, wholesome and better than anything yet devised.

A descriptive illustrated catalogue and sample will be sent upon request.

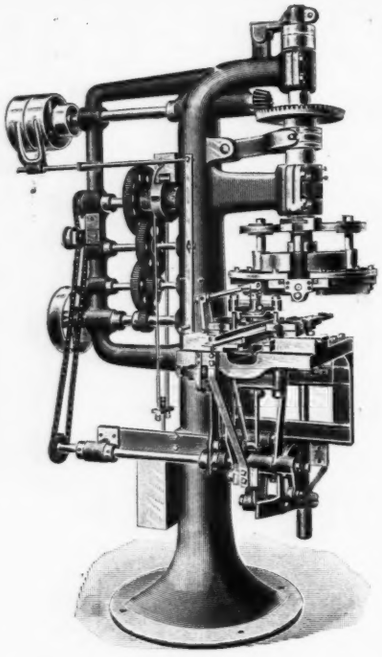
We furnish complete outfits for making these Cans.

Round, Square or Irregular Shapes.

All Packers, Brokers, Jobbers and Retailers should recommend goods packed only in this package.

MAX AMS MACHINE CO.

MT. VERNON, N. Y.

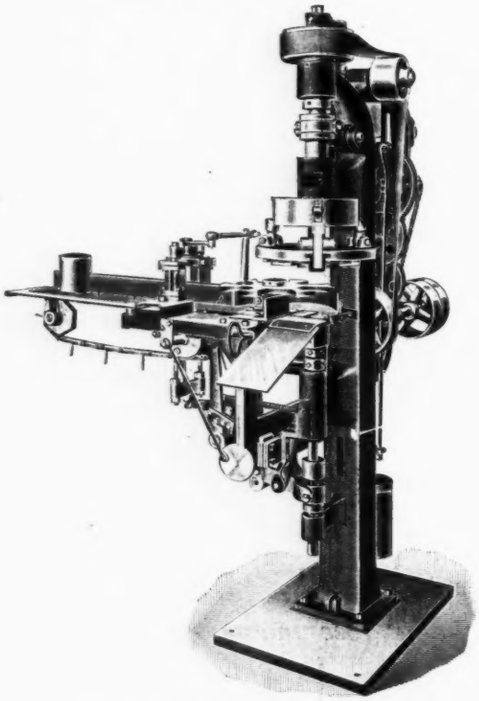


PATENTED.
THE CANS STAND STILL.
For doing Irregular Work, Square Cans, Etc.

THE CANS STAND STILL
IN THE
STEWARD SANITARY CAN SYSTEM.

If you have not thoroughly—definitely—investigated the merits of these machines, you owe it to yourself to do so—now. . . . . .
Every packer who aims for something good, should use the best, that is ours. Our cans and machines are having grand success, and they have a record. The Cans Stand Still. . . . . .
We expect to have a factory in Western New York so that our friends can get cans at reasonable freight rates. . . . . .

SOME CANNERS are using several of our Double-Seamers—ONE 28; ANOTHER 50 Machines.
Three Concerns in Maine will have a capacity of nearly a million cans a day the coming season.
"ENOUGH SAID."



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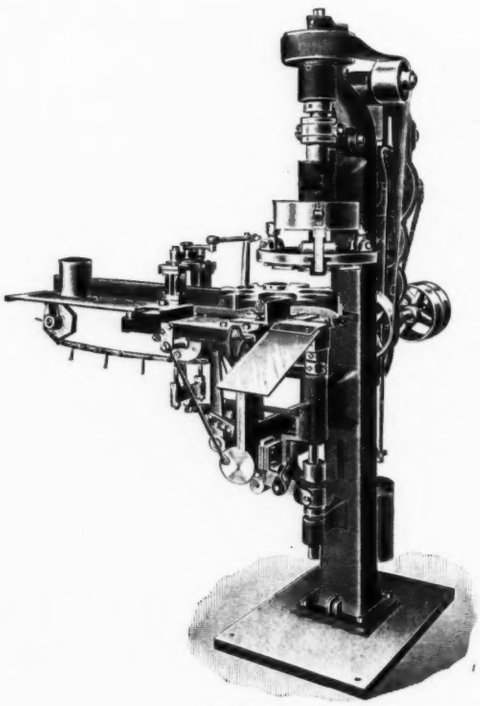
THE CANS STAND STILL.
AUTOMATIC FEED.



PATENTED.
THE CANS STAND STILL.

PARTICULARS FOR THE ASKING.

L. & J. A. STEWARD,
MANUFACTURERS OF CANS AND MACHINERY,
RUTLAND, VERMONT.

BALTIMORE CANNED GOODS MARKET.

REPORTED BY BROKERS.

F. O. B. Baltimore. Country Goods, F. O. B. Cannery.

UNLABELED GOODS ABOUT 2½c. LESS.

APPLES.

	Cash.	Regular.
Standard 2s	$	50
" 3s		60 62½
" Gallons		1 90 2 00

BAKED BEANS.

Lunch 1s	$	31 35
" 2s		40 45
Tall 2s		40 45
" 3s		55 75

BEANS.

Green String 2s	$	47½ 50
" " 3s		65 70
" " Gallons		1 95 2 00
White Wax 2s		42½ 45
" " 3s		65 70
" " Gallons		1 75 1 80
Refugee 2s		65 70
" Extras, 2s		1 25 1 40
Green Lima 2s		90
" " small 2s		1 10 1 25

BERRIES

T. G. CRANWELL & CO., Brokers, Baltimore.

No. 2 Standard Strawberries	$	65
" Extra Fancy Preserved Strawberries		1 20
No. 1 Ex. Pres. Strawberries		75
" 2 Standard Raspberries		70
" Ex. Pres. Red Raspberries		1 20
" Standard Blackberries		70
" 3 " "		
" 2 Extra Blackberries		1 20
" " Fancy "		
" Standard Gooseberries		80
" " Blueberries		75

T. J. MEEHAN & CO., Brokers, Baltimore.

Blackberries, 2s	$	75 77½
" " Pres		1 00 1 10
Blueberries, 2s		75 80
Strawberries, 2s		60 65
" Preserved 1s		70 75
" " 2s		1 10 1 30
" Gallons		3 75 4 00
Gooseberries, 2s		80 85
Raspberries, Red 2s		70 72½
" " " Preserved		1 10 1 15
" Black 2s		70 72½
" " " Preserved		1 10 1 15

CHERRIES.

Red 2s	$	55 60
White 2s		1 10 1 20
Extra White		1 40 1 50

CORN.

T. J. MEEHAN & CO., Brokers, Baltimore.

No. 2 Full Standard, Shoepeg	$	50 60
" New York or Maine Style		55 65
" Seconds, Soaked		
" Standard, Evergreen		45 50

J. L. ROWLAND & CO., Brokers, Baltimore.

No. 2 Full Standard, Moist Pack	$	45 47½
" New York or Maine Style		50 55
" Seconds		

T. G. CRANWELL & CO., Brokers, Baltimore.

No. 2 Standard Sugar Corn, Harford Co.	$	47½
" " " Dry Packed		55
" Ex. Sugar Corn, fine qual., dry pk'd.		70

H. H. TAYLOR & SON, Brokers, Baltimore.

No. 2 Full Standard, Moist	$	50 55
" New York or Maine Style Dry Pack		52½ 57½
" Seconds " " "		45

E. C. SHRINER & Co., Brokers, Baltimore.

2s Stowell's Evergreen Corn Standard	$	47½
2s Standard Shoe Peg Corn		52½ 55
2s Extra Standard Corn, Maine Style		52½ 55

CORN AND TOMATOES.

No. 2	$	75
No. 3		

OKRA.

Standard 2s	$	65
" 3s		85

OKRA AND TOMATOES.

No. 2	$	65 65
No. 3		85

OYSTERS.

	Cash.	Regular.
E. C. SHRINER & CO., Brokers, Baltimore.		
1s Lunch, Selects, Oval Cans	$	1 10
1s, 6 Ounce Selects		1 30
2s, 12 " "		2 50
1s, 4 Ounce	$	70 75
2s, 8 "		1 40 1 45
1s, 5 "		75 80
2s, 10 "		1 50 1 55
1s, Light Weight		37½ 40
T. G. CRANWELL & CO., Brokers, Baltimore.		
No. 1 Extra Lunch	$	1 10
" 2 "		
5 oz. No. 1 Standards		72½
10 " "		1 40
5 oz. Standards, tall cans		75
10 " " "		1 50
4 oz. No. 1 Cove		65
8 " 2 "		1 35
No. 1 Light Weights		40
" 2 " "		75

PEARS.

Bartlett 2s	$	65
" 3s		75
Extra Bartlett 2s		
" " 3s		

PEACHES.

H. H. TAYLOR & SON, Brokers, Baltimore.

No. 3 Standard, Yellow	$	1 45 1 60
" Seconds, "		1 25
" Pie Unpeeled		85

T. J. MEEHAN & CO., Brokers, Baltimore.

No. 3 Extra Standard Yellow Peaches	$	1 60
No. 3 " Selected " "		1 80
No. 3 Standard, Yellow, Balto. packed		1 50
" Seconds, Yellow		1 20
" " White		1 20
No. 2 " Peaches		95
No. 2 Standard, Yellow		1 20 1 25
" " White		1 20 1 25
Gallons, Pie		2 65
No. 3 Pie		90

T. G. CRANWELL & CO., Brokers, Baltimore.

No. 3 Pies, Unpeeled	$	87½
" " Peeled		1 15
Gallon Pies, Unpeeled		2 60
" " Peeled		
No. 2 Seconds, White		90
" " Yellow		90
No. 3 Seconds, White		1 20
" " Yellow		1 25
No. 2 Standards, White		1 10
" " Yellow		1 15
No. 3 Standards, White		1 50
" " Yellow		1 50
" Ex. Selected, Yellow		1 75

E. C. SHRINER & CO., Brokers, Baltimore.

No. 1s Extras, Sliced for Cream	$	1 00
" 3 Standard, White		1 35 1 50
" " Yellow		1 40 1 50
" 3 " Extra Yellow		1 65 1 75
" 3s Selected, Yellow		1 75
" 3s Country Standards, Yellow		1 45
No. 2 Standard White		1 10
" Extra Standard, Yellow		1 15
" Seconds, White		90
" " Yellow		90
" 3 Seconds, White		1 15
" " Yellow		1 20
" 3s Peeled Pie, Yellow		1 10
" Pie, Unpeeled		85 87½
Gallons, Pie, Unpeeled		2 60
" " Peeled		

PEAS.

H. H. TAYLOR & SON, Brokers, Baltimore.

No. 2 Early June, Full Standard	$	80 85
" " " Sifted		85 90
" " " 2ds, labeled Standard		72½
" Soaks		40 45
" Seconds		70 72½
" Marrowfat, Full Standard		70 75
" Extra Sifted		1 25 1 45
" Petit Pois		1 65 1 75

T. G. CRANWELL & Co., Brokers, Baltimore

No. 2 Second Marrowfat	$	72½
" Standard " White		75
" Second Early June		70
" Standard "		72½ 75
" Extra "		80
" Sifted "		90 1 00
Ex. Sifted "		1 25 1 40
Ex. Fan. Sf'd " Petit Pois		1 60 1 75

PEAS—Continued.

	Cash.		Regular.	
E. C. SHRINER & CO., Brokers, Baltimore.				
1 Sifted Early Junes				60
1 Finest Sifted, Petitis Pois				1 00
2 Early June Standard				80
2 " Sifted			85	90
2 " Extra Sifted			1 00	1 10
2 " Extra Fine Sifted			1 25	1 35
2 " Petit Pois			1 50	1 75
2 " Seconds				75
2 " " Sifted				
2 " " Extra Sifted				
2 Extra Standard Early Junes				85
2 Extra Standard Marrowflats				85
2 Marrowfat				80
2 " Sifted				85
2 " Extra Sifted			1 10	1 50
2 Seconds				75

PINEAPPLE.

E. C. SHRINER & CO., Brokers, Baltimore.				
2s Seconds in Water, E. & C				.70
2s Standards in Syrup, Not E. & C				.90
2s " " " E. & C				1 10
2s " Grated, in Syrup				1 10
2s Extra Standard, Whole Circles, E. & C				1 30
2s Selected, Whole Circles, Heavy Syrup				1 45
2s " Grated, Heavy Syrup				1 50
2s Fancy Extra Selected, Preserved Sliced			1 75	1 80
2s Fancy Extra Selected Grated, Preserved			1 75	1 80
1s Standard Grated, Heavy Syrup, E. & C				85
1s Fancy Grated, Preserved				90
1s Cocktail, Heavy Syrup				90
2s Pie Grated, Solid Packed .50 in Syrup				50
3s Pie Grated, Solid Packed .65 in Syrup				70
Gallon Pie Grated, Solid Packed 1.80 in Syrup				1 90
T. G. CRANWELL & CO., Brokers.				
No. 2 Seconds, Not Eyeless $			70	
" " Eyeless and Coreless			85	
" Standards, Not Eyeless			90	
" " Eyeless and Coreless			1 00	
" Ex. " " "			1 30	
No. 1 Ex. Fancy Sliced, Eyel's & Corl's			90	
" " Grated			90	
" " Cocktail			90	
No. 2 Extra Fancy Grated			1 75	
No. 3 Pie Grated, in Water			65	
" " in Syrup			70	
Gallon " in Water			1 80	
" " in Syrup			1 90	

TOMATOES.

	Cash.		Regular.	
T. J. MEEHAN & CO., Brokers, Baltimore.				
No. 3 Full Standards	1 12½		1 15	
" Seconds	1 00		1 02½	
No. 2 Full Standards	80		82½	
" Seconds	75		77½	
Gallons, Standard	3 25			3 30
J. L. ROWLAND & BRO., Brokers, Baltimore.				
No. 3 Full Standard		92½		95
" Seconds		82½		85
No. 2 Full Standard		70		72½
" Seconds		62½		67½
H. H. TAYLOR & SON, Brokers, Baltimore.				
No. 3 Full Standard		1 12½		1 15
" Seconds, Labeled Standards		97½		1 05
No. 2 Full Standards				85
" Seconds, Labeled Standards		77½		80
T. G. CRANWELL & CO., Brokers, Baltimore.				
No. 2 Standard Tomatoes		82½		
" 3 " "	1 10	1 15		
" 3 Ex. Select Tomatoes, Tall Cans				
" 3 Second Tomatoes	1 00	1 05		
" 2 "	75			
Gallon Standard Tomatoes	3 25			
E. C. SHRINER & CO., Brokers, Baltimore.				
No. 3 Standard	1 15			
" " Country				
" " Extras	1 15			
" " Fair	1 05			
No. 2 Standard	80			
" " Country	80			
" Second	75			
" 3 "	1 00			
Gallon, Standard	3 25			

NEW YORK CANNED GOODS MARKET.

(Reported by Special Correspondence.)

APPLES—Gallon New York State		@	3 50
" Maryland gallons	3 00		
" No. 3 Standards	90		1 00
APRICOTS—California Standards 2½s	1 60		
ASPARAGUS—Oyster Bay	3 75		3 80
" No. 3 Tips	2 50		3 00
BEANS—No. 2 Lima	1 00		1 25
" No. 2 String	57½		60
" Baked, No. 3	57½		60

NEW YORK CANNED GOODS MARKET—Continued.

CORN—No. 2 New York State	57½	75
" " Maine	70	80
" " Maine, Fancy	87½	97½
" " Southern	57½	60
" " Western, 2s	50	52½
LOBSTER—Flats, ½-lb	1 85	2 05
" flats, 1-lb	3 50	3 60
OYSTERS—5 Ounce Standards	90	95
" 2-lb. 10 Ounce	1 65	1 70
PEACHES—2½ Standard, California Yellow	1 70	1 75
" No. 3 Extra, California	2 60	2 75
" Southern Standard 3s	1 45	1 60
PEARS—California 2½	1 50	1 65
PEAS—No. 2 Early June Extra Sifted	1 30	1 50
" " " " Sifted	1 05	1 20
" " " " Standard	80	85
" " " " Seconds	62½	65
PINEAPPLE—No. 2, Eyeless and Coreless, Extra	1 60	1 90
" " Grated	1 50	1 65
" Standards	1 05	1 25
" Gallon Pie, Grated	2 40	2 50
PUMPKIN—No. 3	60	65
" Gallon	1 75	2 00
SALMON—Columbia River talls, 1-lb	1 70	1 75
" " " flats, 1-lb	1 85	
" " " " ½-lb	1 12½	1 15
" Alaska Red, talls, 1-lb	1 05	1 70½
" Medium Red, talls, 1-lb		
" Chums, talls, 1-lb		
" Sockeye, flats, 1-lb	1 65	1 70
" " talls, 1-lb	1 50	1 55
" " flats, ½-lb	1 12½	
" Alaska Pink, talls, 1-lb	92½	
" Cohoes, talls, 1-lb	97½	1 00
" Cohoes, flats, 1-lb	1 15	1 17½
STRAWBERRIES—Gallons		
" Standard 2s	55	57½
SUCCOTASH—Maine pack, 2s		
" State pack, 2s.....75 80 Southern	67½	70
TOMATOES—No. 2 Standard Maryland		85
" No. 3 " "		1 15
" No. 3 " New Jersey	1 17½	1 20
" Gallons, Maryland	3 40	3 50
" Gallons, Jersey	3 60	3 75

CANS AND CANNERS' METALS.

F. O. B. BALTIMORE, MD.

CANNERS' AND PACKERS' SOLDERS.

	½x½	9x10	8x10
Drop and Bar			
Wire Coil	$ 23½	22½	21½
Wire Segments	23½	22½	21½

CANS.

AMERICAN CAN COMPANY.

No. 1 S. H	$ 9 50 per thousand.
No. 2 S. H	12 50 "
No. 2 P. H	13 00 "
No. 3 P. H	16 50 "
Gallon P. H	40 00 "
No. 3 Jersey P. H., Standard,	17 50 "

SOLDER HEMMED CAPS.

S. H. $ .85 P. H. $1 30 P. A. H. $1 70 per thousand.

INDEPENDENT PRICES.

No. 1.	2 S. H.	2 L. H.	3 Stand.	Gallons.
$9.50	$12.00	$12.50	$16.00	$40.00 per thousand

SOLDERING COPPERS MATERIALS, ETC.

Canmakers' Coppers	$ 27			
Carboys	1 50			

TIN PLATES.

I. C., 14x20, Charcoal Alloway	$			
I. C., 14x20, 107 lbs. Bessemer Steel	3 77			
I. C., 14x20, 100 lbs. Bessemer Steel	3 61			
I. C., 13½x19½, 95 lbs. Bessemer Steel	3 24			
I. C., 13½x19½, 90 lbs. Bessemer Steel	3 28			
I. C., 14x22, 110 lbs. Bessemer Steel				
I. C., 14x22, 100 lbs. Bessemer Steel	3 98			

PIG TIN.

	5 to 10 tons	1 to 4 tons		
Straits	$44 00	44 50		
Malacca	44 00	44 50		

PIG LEAD.

Omaha	$ 5 75	5 85		

Standard Sizes for Cans.

	DIAMETER.	HEIGHT.
No. 1 Cans	2 11-16 in.	4 in.
No. 2 Cans	3⅜ in.	4 9-16 in.
No. 2½—California	4 in.	4¾ in.
No. 3 Cans	4 3-16 in.	4⅞ in.
No. 6 Cans, to contain double the quantity of No. 3		
No. 10 Cans, (Gallons)	6¼ in.	6⅞ in.

All outside measure at largest parts.

HEYDEN SUGAR CRYSTALS

NOT a PRESERVATIVE, but a SWEETENER.

PURER, CLEANER, MORE HEALTHFUL, CHEAPER AND BETTER TO USE THAN CANE SUGAR.

WRITE FOR AUTHORITIES.

Branches: Boston, Chicago, Philadelphia, Providence, Montreal, Hamilton, } Canada.

LOCAL WESTERN AGENT:
E. E. MANHARD, - Waterloo, Iowa.
LOCAL SOUTHERN AGENT:
R. C. GRIFFITH & CO., Baltimore, Md,
LOCAL N. Y. STATE AGENT:
W. H. SMITH. - Le Roy, N. Y.

A. KLIPSTEIN & CO.,
122 Pearl Street,
NEW YORK CITY.

PERFECTION
SOLDERING FLUX

For machine and hand capping. More of this used than all other kinds combined. Samples Free by Mail.

PERFECTION
TOMATO COLORING

The best, cheapest, and since the Pure Food Laws have become so strict, practically the only kind used.

BALTIMORE CHEMICAL COMPANY,

Correspondence invited, expert advice. **400-401 MARINE BANK BLDG., BALTIMORE, MD.**

ESTABLISHED 1870

Have your Canned goods become soiled or rusty? If so, coat your cans with

MAIER'S SILVER LACQUER

This Lacquer will cover all rust and make your cans look bright, same as original; applied with a brush. Put up in cans.

JOHN G. MAIER'S SONS

Manufacturers Lacquers, All Colors

Baltimore, Md.

CANTON BOX COMPANY,

2501 to 2515 Boston St.,

BALTIMORE, MD.

Packing Boxes.

Made up or in Shooks. Cargo or Carload.

The South

Offers the Largest Field for the Truck and Fruit Grower and is destined to be the seat of Important Canning interests.

Cannery Locations

Are available now in various sections traversed by the

SOUTHERN RAILWAY
AND
MOBILE & OHIO RAILROAD

Locations unexcelled in point of Raw Materials and Proximity of Markets.

M. V. RICHARDS,

LAND AND INDUSTRIAL AGENT,

WASHINGTON, D. C.

BUCKLINITE COATED CANS

If you contemplate using our coated cans you should give us your order as early as possible to insure having them when needed. There is every indication that we will be taxed beyond our capacity.

The coating of these cans is composed of a vegetable gum entirely harmless. Process and article patented.

NATIONAL CANNING & MANUFACTURING CO.

C. S. BUCKLIN, Manager

BOSTON AND HUDSON STREETS
BALTIMORE

SPECIAL AGENTS IN THE EAST FOR

The Sprague Canning Machinery Co.

"Hawkin's" Continuous Capper,
"Jersey Queen" Filler,
Model "M" Corn Cutter,
Corn Cookers, Silkers,
and all
MACHINES FOR CANNING PURPOSES.

A 608 page Catalogue for the asking.

GEO. E. LOCKWOOD,

308 CHESTNUT STREET, Philadelphia, Pa.

It it is used in a Canning Factory I Sell it.

Cans, Shooks, Solder, Crates, Climax Flux, "Lockwood" Gas Machines. Tools, and Etc., Etc.

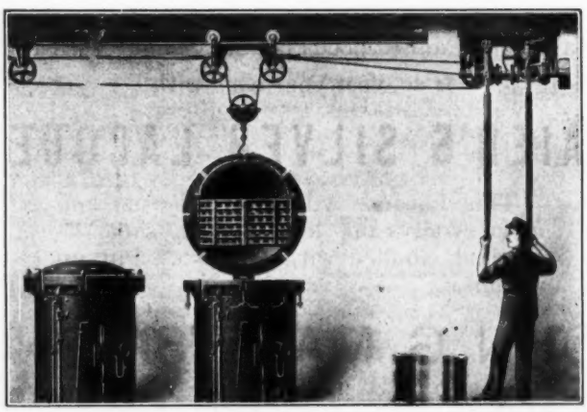
SECOND HAND CANNING MACHINERY.

Dont worry, ask me, I'll get it for you.

My Motto:—
The Buyer Must be Satisfied.

BETHLEHEM

BEST HOIST EVER BUILT.



Friction Clutches Throughout.
Sure Limit Stops. Greatest Daily Capacity.
MOST DURABLE.
No Hard Work For Operator.

MANUFACTURED BY

BETHLEHEM FOUNDRY AND MACHINE COMPANY

SOUTH BETHLEHEM, PA.

We are Specialists in Hoisting Machinery.

EMPLOYMENT EXCHANGE.

Paid subscribers can use this column *Free* for securing either positions or hands. To all others the charge is 20c. per line, one time, or 50c. per line, monthly; cash with order. Where the address is care of THE TRADE, stamps should be sent for answers, as the P. O. requires renewed postage on such.

HELP WANTED.

WANTED—A man as Preserve and Catsup Cook, should be thoroughly practical in his work; state experience.
Block-Horn Preserving Co., Kansas City, Mo.

WANTED.—A thoroughly competent Jelly and Preserve Cook on compound goods. State terms, and furnish references. Address, WELL, care of The Trade.

WANTED.—A thoroughly up-to-date, reliable man to put up Fruits in glass, Preserves, Jams, Jellies, Condiments, Pickles, Sauces, Relishes, Catsups, Soups. Address, Hamilton, care of The Trade.

WANTED—Strictly first-class man who thoroughly understands Packing and Processing Fancy Maine Style Corn, must furnish best references, none others need apply; state age, experience and salary expected.
Address, "P" Lock Box 112, Cambridge, Md.

WANTED—Man who thoroughly understands operating the Remington Trayless Triumph Automatic Capping Machines, must have practical experience and give good references; state age and experience.
Address, "P" Lock Box 112, Cambridge, Md.

SITUATIONS WANTED.

THE FOUNDATION OF OUR BUSINESS lies in the fact that we are successful in placing men speedily and satisfactorily. We can do this because our corps of trained employment experts know just which men to select for each particular position. Investigate the advantages and facilities we offer. Apply to our nearest office for information TODAY. HAPGOODS, Suite 511; 309 Broadway, New York City.

WANTED—Position by a reliable man with years of experience, in the manufacture of high class catsup, jellies, preserves, sauces and relishes, etc. Am also a good processor of canned goods and can furnish the best of references. Address, "Preserver," 3rd House, Julent St., Madisonville, Ohio.

WANTED—Clerical Position in Baltimore cannery; am at present employed with well-known concern; can refer to them. If you desire a thoroughly competent man who means business, kindly address J. B. F., care The Trade.

WANTED—Position as Processor; thoroughly understand packing fancy fruits and vegetables in glass or tin; also, making jams, jellies, preserves, butters, soups, catsup and other condiments; also, the packing of pork and beans; have had a number of years' experience in handling canning machinery and factory help. Address Expert, care The Trade.

WANTED—Position as processor in first class plant packing peas, corn, beans, apples and tomatoes. Expert on Maine style corn and dry pumpkin. Will sign for moderate salary until January 1, if preference is given, after approval, for 1906. Western or southern factory preferred. Address, stating what you have to Western, care of The Trade.

POSITION WANTED.—An all around preserver, Ketchup, Sauce or Mustard Maker, Understanding Canning, Pickling and Salting, with the best of references and years of experience, is open for position. Address Preserver, 213 Conti St., Mobile, Ala.

Notice to packers and canners---Your attention is called to the fact that the Superintendent Processors' Association furnishes you with first-class expert processors and superintendents free of charge, therefore, when you desire to make a change or are in need of a good superintendent or processor, kindly drop the Secretary a card or send stamps and he will furnish full particulars, so you can be placed in communication with several, and thereby select your own choice and make your own terms with them. For full particulars, address Wm. Smith, Secretary, Superintendent Processors' Association, care The Trade, Baltimore, Md.

Condensed Soup Chef. Makes highest grade and largest selling condensed soup on the market at present. Has had long experience and is thoroughly competent to make the goods and run the department. Would prefer to hear only from firms who would manufacture on a large scale. Address A. Z., care of The Trade.

POSITION WANTED—A first-class practical Superintendent and Processor, who thoroughly understands his business on Oysters, Shrimp, Corn, Peas, Tomatoes, Peaches, Boston Baked and Green Beans, Apples, Pumpkin and Berries of all kinds, is open for engagement and wishes to correspond with parties needing the services of such a man; best of references.
Address, "Reliable", 212 N. Gilmor St., Baltimore, Md.

WANTED—A Position as Superintendent or Manager. Have had twenty years practical experience, thoroughly acquainted with the canning business in all its branches, can give reference if desired. If you contemplate making a change or desire a Sober up to date man of the above experience, write me, and state your wants, to avoid a long correspondence. Address, Sober, Care The Trade.

WANTED—Situation as manager or processor, practical, understands processing and canning of all kinds of fruits, vegetables and Winter goods, sauer kraut, baked beans, Cove oysters, sweet potatoes, etc., can make cans by hand or machinery, and attend to all machinery for can making, all kinds of capping. Twenty years experience, best of references. Lawrence King, 2208 Fairmount Avenue, Baltimore, Md.

POSITION.—As Superintendent Processor; have had 14 years' experience in packing and processing all kinds of fruits and vegetables; I am up to date in steam fitting and installation, care and working of all the machinery used in a factory—in fact, can give plans and superintend the building of new plants complete; am a good manager of help; am strictly temperate and can give the best of reference. Adress G. G. W., 612 East Grand River street, Clinton, Mo.

WANTED—Position by sober young Man; 10 years' experience as processor or assistant superintendent on all kinds of fruits and vegetables, with factory beginning work first of April or later on; can run capping machine or work as all-around man; reference given as to sobriety, etc. Address W. M., care The Trade.

SITUATION WANTED.—Situation wanted by capable Superintendent and Processor; please investigate. Address, "INVESTIGATE," care THE TRADE.

WANTED—Position as Processor during pea packing season; would engage for thirty days. Address, Pea Processor, care of The Trade.

WANTED—Position as Jam, Jelly and Catsup Cook, with 14 years experience, understands Salting and Pickling. Can furnish best of reference.
"P. T." care of Trade.

WANTED—A position as salesman or processor for a few months, during season of 1906. Understand all details of canning business. Can pack full line of fruits and vegetables. Would accept position during the pea, corn or tomato season. Address, Expert Canner, care of The Trade.

WANTED—A Position as Processor, have had ten (10) years experience in packing and canning all kinds of fruits, tomatoes, beans and pumpkins, can give the best of reference. Address, A. C. A., Box 213 Delhi, Ontario, Can.

WANTED—A position as Superintendent and Processor for the season of 1906; can pack a full line of fruits and vegetables; am married and strictly temperate; can furnish the best of references. Address C. F. S., Westfield, N. Y.

When in Doubt

whether it be of how to pack any special article, of the exact directions to put up anything in canned or preserved goods,

Consult

me, and I will give you the benefit of my years of experience in this line, and the charge will be very reasonable.

W. L. Hinchman, Ph. G.

26 Milton Ave., Baltimore, Md.

CAPS SYRUP GOODS WITHOUT SCORCHING

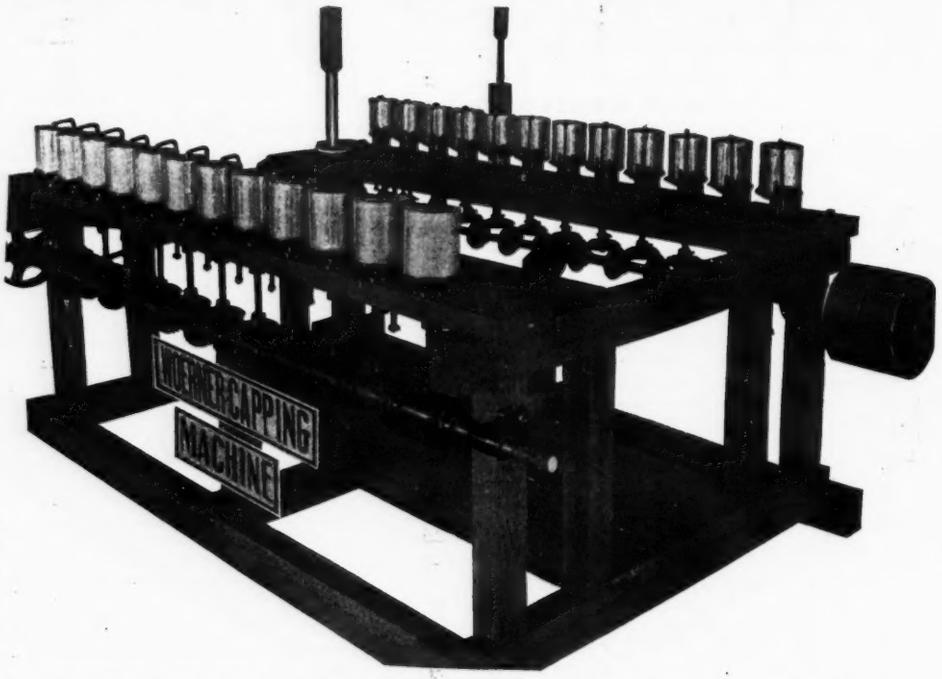
We have been told by different canners and workmen of large experience that our capper

BEATS ANY OF THE HIGH PRICED CAPPERS 40 DIFFERENT WAYS.

It will do work that no other capper will do—that is Cap Syrup goods without trouble or scorching; also, tall cans and No. 1, No. 2, No. 2½ and Standard, without any adjustment

NO FACTORY LARGE OR SMALL IS COMPLETE WITHOUT IT.

The canner who now packs from 10,000 to 15,000 cans per day, or less, by hand, can save the cost of this Capper in one season. Make no mistake—Labor is getting scarce and more independent every day, and you must overcome it by doing with less labor.



WE CAN PROVE OUR WAY OF CAPPING IS THE CHEAPEST, surest and best way, excepting none. We have the best and stand ready to prove it.

If anyone buying a capper this winter, will send us the top of a can, we will have a pair of steels made free of charge, send a man to start the capper and give all necessary points. Do not delay.

DAVID C. WOERNER, Liverpool, N. Y.

S. O. RANDALL,
416 Marine Bank Bldg., Baltimore,
Southern Agent.

A Model Canning Factory

The plant shown is one of the most complete and perfectly appointed in the country. Under

THE HASTINGS SYSTEM

it cost less than if the owners had undertaken their own contracting. We saved them money and gave them a better, more practical and more economical plant to operate.

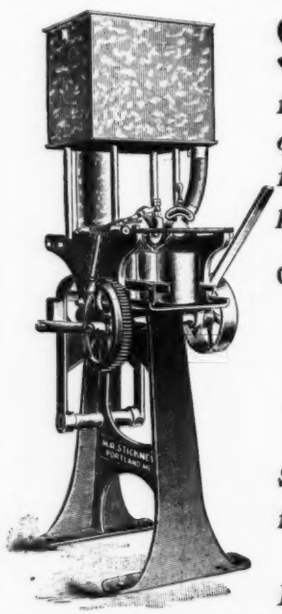
We Build Everything for the Fruit and Vegetable packing business. We constantly employ expert engineers, architects and superintendents.

Our Experience is Your Safeguard. Our line of machinery is complete, including Automatic Corn and Tomato Fillers, Power Capping Machinery, Horizontal, Open and Closed Retorts, Traveling Hoists, etc., Engines, Boilers, Pipe, Fittings, Belting and other general equipment —all modern and efficient in every respect.

Refitting for Profit—If your factory expense is eating up your profits, write us. We can turn the flow of money the other way. Address

THE HASTINGS INDUSTRIAL CO.,

Cor. LaSalle & Lake Streets, - - Chicago, Ill.



SYRUPING MACHINE

instantly adjustible for any quantity while going, and feeding one, two or three pound cans.

Capacity Single Line, 25,000 daily
Price $125.00.

Double Line, Double Capacity.
Price $175.00.

Special can filling machines for all purposes handling CONDENSED MILK, BAKED BEANS, FATS, OILS, MUSTARDS, &c., in round or square cans or glass jars.

New England Special Agent for Sprague Canning Machinery Company's full line.

HENRY R. STICKNEY
PORTLAND, ME.

TIN PLATE TALKS.

DO YOU REALIZE?

That to the public mind, most all the "taint talk" about canned goods originates with the idea that the tin plates used in the manufacture of cans will poison. This is sometimes wrong, but when our

"CLEAN and BRIGHT"
Plates are used IT'S IMPOSSIBLE.

WHY NOT USE THEM AND DO AWAY WITH TROUBLE?

POPE TIN PLATE COMPANY,

CHARLES E. POPE, President.

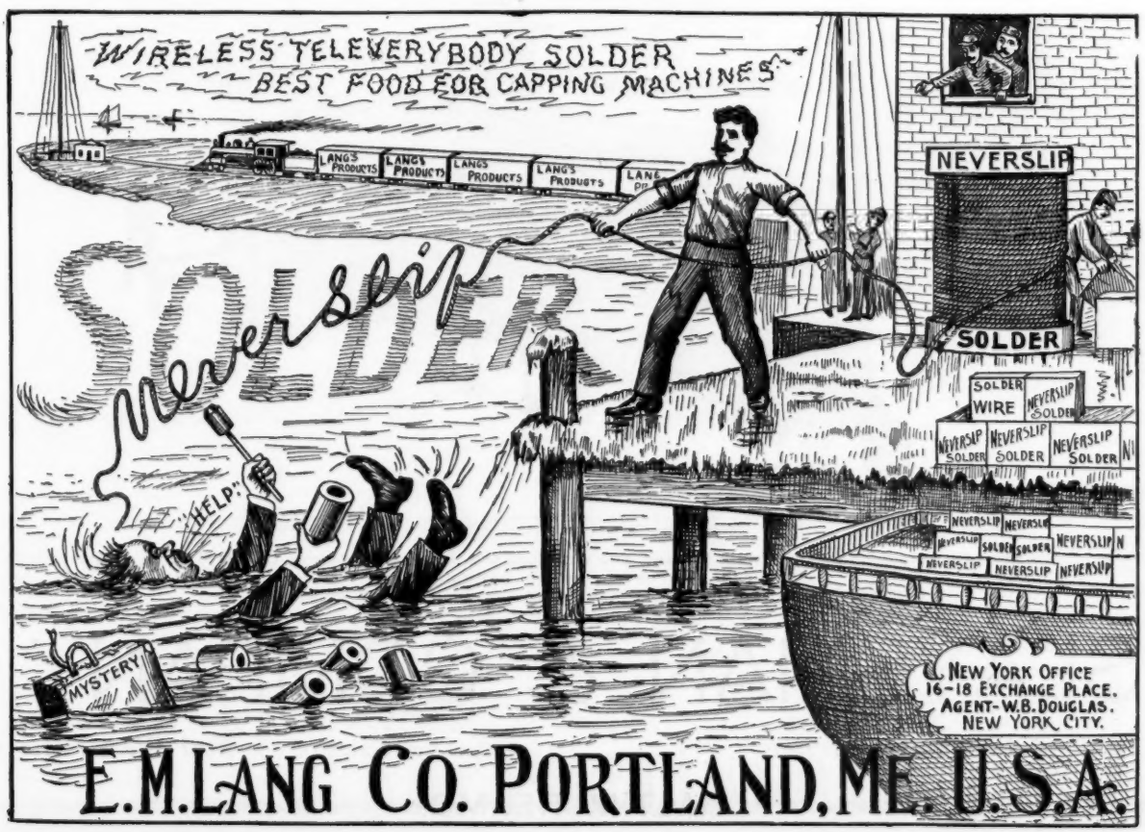
Offices: PITTSBURGH, PA. **Works: STEUBENVILLE, O.**

Cable Address
LANG SYNE

WE CAN HELP YOU!

WE HAVE HELPED OTHERS

Aerogram Address
NEVERSLIP



E.M.LANG CO. PORTLAND, ME. U.S.A.

PROMPTNESS

in making Deliveries is one thing for which the Wheeling Can Co. is famous.

For the season of 1906 we will have a largely increased capacity and greater storage facilities, and will be in a position to take care of and furnish promptly any contracts we may undertake, and we trust that the trade will communicate with us and inquire into our facilities for furnishing them good Cans and making prompt shipment before placing their contract.

Our Word Backed Up

We offer the trade the following testimonial letter which we trust will convince them that we are able to furnish cans that are as nearly perfect as it is possible to make and that we are at all times in position to make prompt and quick shipments.

Eureka, Ill., Nov. 15, 1905.

Wheeling Can Co., Wheeling, W. Va.

Gentlemen:—Answering your favor of the 13th inst., we beg to state that our season's business with you has been most satisfactory. We have bought something over two million 2 lb. and 5 or 6 cars of 3 lb. cans and we have not had the slightest complaint of any nature to make on any shipment. As a season's supply of cans, they were the best that we ever used.

Your shipments have been prompt whenever requested and your attention to all of our orders and reqests has been all that we could possibly ask.

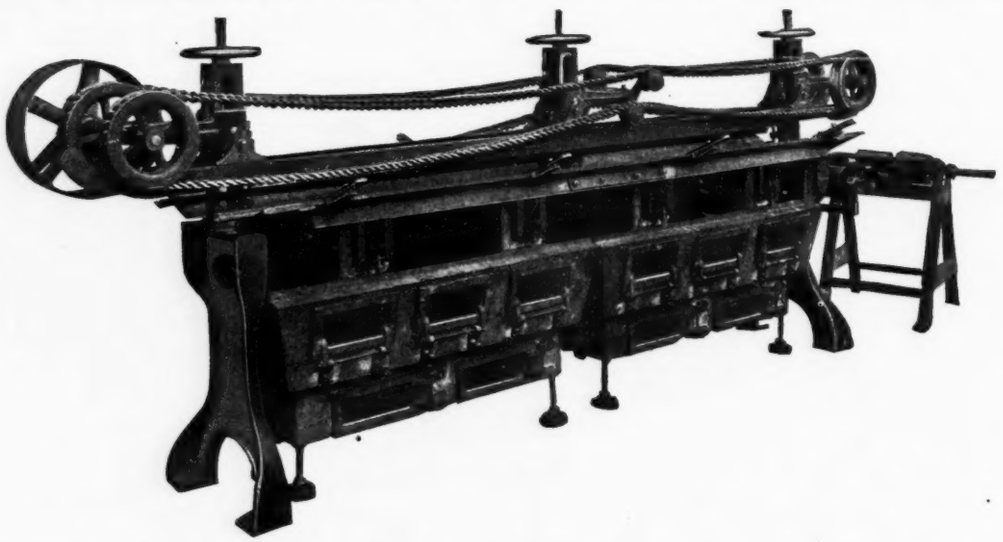
Yours very truly,
DICKINSON & CO.

Wheeling Can Company,

OLIVER J. JOHNSON, President.

WILLIAM DUGDALE, Sales Agent for Indiana and Kentucky,
301 Majestic Building, Indianapolis, Ind.

DOUBLE CHAIN FLOATER



This Machine is the very Latest Design of Chain Floater, and will float the tops and bottoms of 130 3 lb. Cans per minute. It is a Complete machine in every respect, having aciding and cooling belt devices attached, and has proven to be a great solder saver. It is made either with or without a coal furnace.

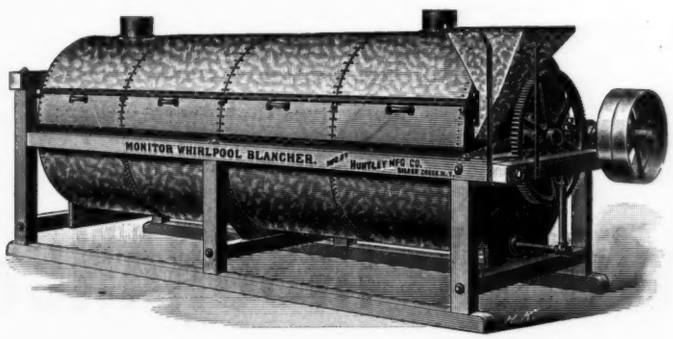
SLAYSMAN & COMPANY,

Factory: ***125-127 East Falls Avenue.*** Office and Salesrooms: ***200 West Falls Avenue.***

BALTIMORE, MD.

THE MONITOR WHIRLPOOL PEA BLANCHER

HAS A RECORD FOR QUANTITY AND EQUALITY OF OUTPUT NOT EQUALLED BY ANY OTHER BLANCHER OR METHOD OF BLANCHING : : : :



It's not too late if you place your order at once, to have The Monitor Whirlpool Blancher in your plant this season. The Monitor Whirlpool Blancher is illustrated above.

The cylinder is a revolving conveyor made with a solid drum through the center. The outer covering of cylinder is perforated. The spiral or conveyor is between these two drums which carries the stock being blanched through the hot water to discharge end, where the stock is lifted and discharged through spout as shown in cut.

There is no chance of mixing stock in the Monitor Blancher, as in other machines, as the spiral is fitted tightly between the outer and inner drums. The time of Blanching can be varied 2 to 10 minutes, as desired. The Monitor Blancher will not only blanch peas, but also beans, beets and spinach as well, and will not injure the most tender stock.

One of the many strong points of the Monitor Blancher is that the stock going to the machine is all subjected to the same treatment at the instant it enters the hot water, which is not the case with any basket blancher on the market, and by the use of the Variable Speed Countershaft the time of blanching can be varied and the time set so that each lot of peas is blanched exactly alike. These machines are sent out strictly upon their merits and guaranteed to do exactly as we represent or no sale. WRITE AT ONCE for prices and have this machine installed before the season's work commences.

HUNTLEY MFG. CO.

SILVER CREEK : : : : NEW YORK

LIFE INSURANCE

Costs a lot of money, and recent developments suggest serious questions regarding it. *Worry* destroys more lives than work. We offer : : : : : : : :

WORRY INSURANCE

without extra charge, to the users of our cans. This is afforded by

. . Our Quality . .

Equalled by none

. . Our Capacity . .

Greater than *all others combined*

. . Our Factories . .

Separated againt *fire loss*

AMERICAN CAN COMPANY

NEW YORK
BALTIMORE
CHICAGO
SAN FRANCISCO